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| Input:        |   |
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| Document 1 ID | interwovenSite://EDIDMS/UKMATTERS/15778923/1  |
| Description   | #15778923v1 <ukmatters> - Infraco Allocation of Contractual Risks checklist - Roley 14.9.07</ukmatters> |
| Document 2 ID | interwovenSite://EDIDMS/UKMATTERS/17021595/1  |
| Description   | #17021595v1 <ukmatters> - Infraco Risk Allocation Matrix December 2007</ukmatters>                      |
| Rendering set | dla standard  |

| Legend:           |     |
|-------------------|-----|
| Insertion         |     |
| Deletion          |     |
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| Statistics:    |       |
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|                | Count |
| Insertions     | 904   |
| Deletions      | 651   |
| Moved from     | C     |
| Moved to       | C     |
| Style change   | C     |
| Format changed | 14    |
| Total changes  | 1569  |





#### ROLEY

### DRAFT INFRACO CONTRACT

### **EDINBURGH TRAM NETWORK**

### ALLOCATION OF CONTRACTUAL RISKS IN THE DRAFT INFRACO CONTRACT AS NEGOTIATED BY TIE FOLLOWING ITN SUBMISSION

### **25 SEPTEMBER 200714 DECEMBER 2007**

(Based on 8 March 2007 Version of the draft Infraco Contract as negotiated by tie)

| Risk : General Obligations Clauses  | Allocation       |                   | n      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [2.2] <u>Extension of Term</u> Failure to serve notice to propose extension no later than 180 days prior to expiry date.  | 1                |                   |        |
| [3.5] Termination by either party due to failure to satisfy a CP within 3 months of Effective Date which is not waived. NOTE: Roley has refused to accept the indemnity provision remains live on termination under this Clause.                              | ₹                | ₹                 | *      |
| $[4.4\underline{/7.4}]^4$ Discrepancies, errors or omissions in, or between the Infraco Proposals and, the Employers Requirements.  |                  | 1                 |        |
| [4.5] <sup>2</sup> Failure to bring discrepancies or requirements for further information in relation to documents to the attention of tie's Representative. NOTE: Time limit to raise issue remains - to be agreed   |                  | 1                 |        |
| [5] Failure to adequately inspect the Site and to take due and proper account of the risks listed below in carrying out the Infraco Works. NOTE: This is qualified by reference to inspection being only superficial and not involving any intrusive surveys. |                  |                   | ✓      |
| [5.1.1] <sup>3</sup> the ground conditions on the Site. <b>NOTE: tie accepts risk of unforeseeable ground conditions not apparent from ITN.</b>   |                  |                   | 4      |
| [5.1.2] all relevant safety requirements and environmental matters  |                  | 4                 |        |

<sup>&</sup>lt;sup>1</sup> Roley to review wording.
<sup>2</sup> Business days and mark-up review subject to agreement on how ERs are amended.

<sup>&</sup>lt;sup>3</sup> Roley accepts subject to review of SI reports.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : General Obligations Clauses   |                  | Allocation                  |        |
|--|------------------|-----------------------------|--------|
|  | Public<br>Sector | Private<br>Sector           | Shared |
| [5.1.3] the form and nature of the Site  |                  | 4                           |        |
| [5.1.4] the nature of the materials to be excavated  |                  | +                           |        |
| [5.1.5] the extent and nature and difficulty of the work and materials necessary for the completion of the Infraco Works.  |                  | *                           |        |
| $[5.1.6]^4$ the quality of any existing structures which will form part of, be adjacent to or be associated with the ETN <sup>5</sup>  |                  | *                           |        |
| [5.1.7] injury or damage to property adjacent to the Site and to occupiers of such property  |                  | ~                           |        |
| [5.1.8] interference from parties other than tie.  |                  | *                           |        |
| [5.1.9] the precautions, times and methods of working necessary to comply with the Code of Construction Practice and Code of Maintenance Practice and, in accordance with Good Industry Practice to minimise and nuisance or interference                                  |                  | 4                           |        |
| [5.1.10] use by third parties of land being part of or next to ETN. NOTE: not accepted at present by Roley.  |                  | *                           |        |
| [5.1.11] means of communication with and restrictions of access to the Site  |                  | *                           |        |
| [5.1.12] accommodation required by Infraco   |                  | *                           |        |
| [5.1.13] generally to obtain all necessary information as to risks, contingencies and other circumstances influencing or affecting the Infraco Works. NOTE: this is footnoted without text.  |                  | <del>[</del> ≁ <del>]</del> |        |
| [6.1/6.3] Failure to cooperate in order to facilitate carrying out the Infraco Works $^6_\pm$  |                  |                             | 1      |
| [6.3.1] Failure to approach all Permitted Variations on a collaborative and Open Book Basis $_{\underline{\bullet}}$   |                  |                             | 1      |
| [6.3.2 Failure to use reasonable endeavours to avoid unnecessary complaints, disputes and claims against the other Party $_\pm$  |                  |                             | 1      |
| [6.3.3] Failure to comply with Dispute Resolution Procedure in relation to any such complaints, disputes and claims with or against the other $Party_{\underline{a}}$  |                  |                             | ~      |
| [6.3.4] Interference with the rights of the other Party in performing its obligations under the Infraco Contract, or in any other way hindering or preventing the other Party from performing those obligations or from enjoying the benefits of its rights.               |                  |                             | 4      |
| [6.3.5] Failure to take reasonable steps to mitigate any costs, unnecessary acts, foreseeable losses and liabilities of the other Party which are likely to arise out of any failure by the non complying party to take the steps listed in Cl. 6.3.16.3.2 to 6.3.4 above. |                  |                             | ✓      |

<sup>&</sup>lt;sup>4</sup>Agreed subject to DD and reassessment.

<sup>5</sup>Agreed subject to review of bridge assessments in due diligence and reassessment prior to award. Significant reservation.

<sup>6</sup>Clause 6.3 contains partnering obligations

2 Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : General Obligations Clauses   | Allocation       |                   | 1      |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [6.3.6] Failure to take reasonable steps to manage, minimise and mitigate all ${\rm costs}_{\pm}$  |                  |                   | ✓      |
| [6.5] Failure of senior representatives to meet quarterly to discuss proposals to minimise cost and optimise quality or to discuss matters which may adversely affect the Infraco Works, the ETN, CEC or the performance of the Infraco Contract.  |                  |                   | ✓      |
| [6.8] Failure to procure the attendance of any of the Infraco Parties as required by <b>tie</b> at <u>the quarterly meetings describe in 6.5 above.</u>  |                  | ~                 |        |
| [5]¹ Failure to adequately inspect the Site and to satisfy and take account of the following:  - the ground conditions on the Site; - all relevant safety requirements and environmental matters; - the form and nature of the Site; - the nature of the materials to be excavated; - the extent and nature and difficulty of the work and materials necessary for the completion of the Infraco Works; - the quality of any existing structures which will form part of, be adjacent to or be associated with the ETN; - risk of injury or damage to property adjacent to the Site and to occupiers of such property; - possibility of interference from parties other than tie; - the precautions, times and methods of working necessary to comply with the Code of Construction Practice and Code of Maintenance Practice and, in accordance with Good Industry Practice to minimise and nuisance or interference; - use by third parties of land being part of or adjacent to the Site; |                  | <u>✓</u>          |        |
| - accommodation required by Infraco;  - generally to obtain all necessary information as to risks, contingencies and other circumstances influencing or affecting the Infraco Works.  [7.1] Failure to perform the Infraco Works fully and faithfully in   |                  | 4                 |        |
| accordance with the Infraco Contract Failure to carry out the works in accordance with:  |                  | 2)                |        |
| [7.2] <u>using</u> a reasonable level of professional skill, care and diligence to be expected of a properly qualified and competent professional contractor experienced in carrying out works and services of a similar nature to the Infraco Works;  |                  | ~                 |        |

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<sup>1</sup> Subject to ability of BBS to price for Existing Structures risk

| isk : ( | General Obligations Clauses  | Allocation       |                   |        |
|---------|--|------------------|-------------------|--------|
|         |  | Public<br>Sector | Private<br>Sector | Shared |
| •       | [7.3.1] in accordance with the Infraco Contract;   |                  | ✓                 |        |
| •       | [7.3.2] enablingso as to enable the ETN to be designed, constructed, installed, tested and commissioned, and thereafter operated and maintained;   |                  | ~                 |        |
| •       | [7.3.3] $\underline{\text{in accordance with }}$ the Infraco's quality management system and plans-:   |                  | ~                 |        |
| •       | [7.3.4] in compliance with the Employer's Requirements;  |                  | 1                 |        |
| •       | [7.3.5] in compliance with the Infraco's Proposals;  |                  | 1                 |        |
| •       | [7.3.6] in accordance with tie and CEC policies;   |                  | 1                 |        |
| •       | [7.3.7] in accordance with the Code of Construction Practice:  |                  | 1                 |        |
| •       | [7.3.8] in accordance with the Code of Maintenance Practice;   |                  | 1                 |        |
| •       | [7.3.9] in compliance with the Tram Legislation;   |                  | ✓                 |        |
| •       | [7.3.10] in compliance with applicable Laws, Land Consents and Consents:   |                  | ✓                 |        |
| •       | [7.3.11] using reasonably practicable means to ensure impacts are no worse than residual impacts as identified in the Environmental Statements:  |                  | 1                 |        |
| •       | [7.3.12] <u>in compliance with environmental regulations and requirements;</u>   |                  | ✓                 |        |
| •       | [7.3.13] in accordance with Good Industry Practice;  |                  | ✓                 |        |
|         | [7.3.14] the requirement to ensure that the design of the ETN is buildable;  |                  | ✓                 |        |
| •       | [7.3.15] the requirement to provide assistance to tie in ensuring best value;  |                  | ✓                 |        |
| •       | [7.3.16] the requirementto not-to wilfully detract from image of tie, TEL, CEC, the Scottish Ministers, Transport Scotland or the ETN;   |                  | <b>*</b>          |        |
| •       | [7.3.17] <u>in accordance with OGC's</u> "Excellence in Construction" initiative;  |                  | ✓                 |        |
| •       | [7.3.18] the requirement to ensure sustainability of the ETN in relation to energy consumption and the supply of materials from sustainable resources:   |                  | ✓                 |        |
| •       | [7.3.19] requirement not to carry out works in a manner <u>not</u> likely to be injurious to persons or property and where liability results from Infraco negligence or breach of the Infraco Works NOTE: This does not encompass injurious affection caused by non-compliance with Law. |                  | 1                 |        |
| •       | [7.3.20] requirement to use <u>using</u> Key Personnel.  |                  | ✓                 |        |
|         | Failure to use reasonable endeavours to maximise ction productivity by reference to international best practice.   |                  | 1                 |        |
| 7.5.2]  | Failure to use reasonable endeavours to minimise disruption  |                  | ✓                 |        |

| Risk : General Obligations Clauses  |                  | Allocation        |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| to the city of Edinburgh <sub>±</sub>   |                  | 33                |        |
| [7.5.3] Failure to use reasonable endeavours to maintain safety and minimise the potential for accidents and safeguards the Infraco Works $_{\!$  |                  | 1                 |        |
| [7.5.4] Failure to use reasonable endeavours to safeguard the efficiency in the obtaining of Consents $\!$  |                  | ~                 |        |
| [7.5.5] Failure to use reasonable endeavours to minimise costs.   |                  | 1                 |        |
| [7.6] Failure to keep itself fully informed about current professional and technical standards and about all matters relating to, or which might have a bearing on, the Infraco Works.  |                  | 1                 |        |
| [7.8] Failure to fully understand the scope and extent of requirements and sufficiency of information to complete the Infraco Works.  |                  | ✓                 |        |
| [7.9-7.10] <sup>72</sup> Content, completeness, currency, accuracy or fitness for any purpose of Background Information supplied by tie or any of its stakeholders. NOTE: Roley has reserved its position on the Employers Requirements which is a central contractual document alongside the Infraco Proposals to meet them, subject to fraudulent statements or fraudulent provision of information by tie. |                  | ₹                 | 4      |
| [7.11] Failure to liaise with any party, as required, to produce information required so that the Infraco Works can be progressed properly, according to Programme and in accordance with the Infraco Contract <u>.</u>   |                  | ✓                 |        |
| [7.12] Failure to liaise with regard to material types, methods and programmes, cost effectiveness and temporary works in respect of any Permitted Variation.   |                  | 1                 |        |
| [7.13] Failure to provide all labour, goods, materials, Infraco's Equipment, Temporary Works, transport to and from the Site and everything else of a temporary or permanent nature required in respect of the Infraco Works which is either required in the infracolnfraco Contract or which could have been reasonably been foreseen by an experienced contractor.  |                  | 1                 |        |
| [7.14] Failure to ensure the adequacy, stability and safety of all site operations and methods of construction $$   |                  | ✓                 |        |
| [7.15] Use or specification <u>for use</u> of any materials which are known to be deleterious or contravene any relevant standard or code of practice (including <u>OverOve</u> Arup <u>&amp; Partners</u> guidance or Good Industry Practice)  |                  | 4                 |        |
| [7.16] Use of or installation on the Edinburgh Tram Network of materials which are not in accordance with the Employer's Requirements on the date of such use or installation.  |                  | ~                 |        |
| [7.17] Failure to notify <b>tie</b> of any ground, geophysical or other surveys which the Infraco intends to carry out.   |                  | ~                 |        |
| [7.18] Failure to notify tie of any Abortive Work.  |                  | <b>1</b>          |        |

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<sup>&</sup>lt;sup>72</sup> <u>Subject to alignment of Background Information – Subject to DD, review of land risk previsions and ER amendments. Further substantive drafting required to reflect the risk position ultimately settled with Employer's Requirements.</u>

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : General Obligations Clauses   | Allocation       |                   |        |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [26.17] Failure of the Infraco, Key Personnel, staff and Infraco Parties to comply with all regulatory requirements and tie's Drug and Alcohol Policy. |                  | ✓                 |        |

| Risk : System Integration <sup>8</sup>  | Allocation       |                   |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| Failure to implement:   |                  |                   |        |
| [8.1.1] work to define sub-system performance and demonstrate that the System Availability Target can be met;   |                  | <b>*</b>          |        |
| [8.1.2] management of technical interfaces including system wide issues such as electro-magnetic compatibility and stray current protection, noise, vibration and wheel/rail interface: |                  | ₹                 |        |
| <ul> <li>[8.1.3] test management, including the preparation of method<br/>statements, test scripts, the setting of pass/fail criteria, and<br/>analysis;</li> </ul>                     |                  | <b>≚</b>          |        |
| <ul> <li>[8.1.4] alignment of operations and maintenance procedures;</li> </ul>   |                  |                   |        |
| • [8.1.5] system activation;  |                  |                   |        |
| <ul> <li>[8.1.6] safety assurances and the Case for Safety;</li> </ul>  |                  |                   |        |
| <ul> <li>[8.1.7] a requirements traceability matrix.</li> </ul>   |                  |                   |        |
| Failure to implement:   |                  |                   |        |
| [8.1.1] work to define sub-system performance and demonstrate that the System Availability Target can be met  |                  | *                 |        |
| <ul> <li>[8.1.3] test management, including the preparation of method<br/>statements, test scripts, the setting of pass/fail criteria, and<br/>analysis</li> </ul>                      |                  | *                 |        |
| [8.1.4] alignment of operations and maintenance procedures  |                  | 4                 |        |
|   |                  | s                 |        |
|   |                  | <b>1</b>          |        |
|   |                  | <u>*</u>          |        |
|   |                  | ,<br>,            |        |
| [8.2] Failure to ensure that Trams and engineers works vehicles are fully integrated with the Infraco Works.  |                  | √ ·               |        |
| [8.3] Failure to carry out all of the system integration activities described in the Employer's Requirements and Infraco's Proposals.   |                  | ✓                 |        |

Roley has accepted risk for System Integration but further review of details under novated contracts and Employer's Requirements is required

Workshare Professional comparison of

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : System Integration <sup>8</sup>  |                  | Allocation        |        |  |
|---|------------------|-------------------|--------|--|
|   | Public<br>Sector | Private<br>Sector | Shared |  |
| [8.4] Failure to liaise with the Operator and <b>tie</b> in respect of system operation and related design, Systems Acceptance Tests and operational defects. |                  | ✓                 |        |  |
| [8.5] Failure to ensure that design is compatible with system integration throughout the Term.  |                  | ~                 |        |  |
| [8.6] Failure to manage configuration control of the ETN <sub>±</sub>   |                  | 1                 |        |  |
| [8.7] Failure to procure that the Tram Supplier complies with specific obligations (mock up, testing, safety etc).  |                  | ₹                 |        |  |

| Risk : Infrastructure and Equipment   | Allocation       |                   |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [9.1] Failure to pay the Infraco resulting in the title in all materials, goods and equipment not transferring to CEC.  | ✓                |                   |        |
| [9.1] Failure to transfer title to CEC in all materials, goods, and equipment intended to form part of the ETN.   |                  | ✓                 |        |
| [9.1] Failure to deliver or install materials following advance payment including risk of insolvency of suppliers.  |                  | ₹                 |        |
| [9.2/9.3/9.4] Failure to clearly identify, separate and label project assets as the property of CEC, whether on sit or off site, Failure to include such provisions in sub-contracts.   |                  | ~                 |        |
| [9.5] Failure to procure that CEC pursues claims against suppliers of defective or faulty materials which have vested in CEC and to reimburse Infraco of all costs recovered.   | ₹                |                   |        |
| [9.6.19.6/9.7.1] Failure of tie to issueprocure that the Certificate of Tram Commissioning (due to tie default or due to tests not having been passed) resulting in title Tram Supplier transfers title to CEC in the Trams not transferring to CEC (free from all Security Interests) or Tram Related Equipment. |                  |                   | 1      |
| [9.79.8] Compatibility of all infrastructure, equipment and systems and fitness for purpose (as defined complaint with the Employer's Requirements), excluding items free issued to the Infraco by tie.   |                  | ~                 |        |
| [9.8/9.9/9.10] Euro Compliance of equipment, excluding items free issued to the Infraco by tie.   |                  | <b>✓</b>          |        |
| [9.11] Malfunction, non-operability, late delivery, removal or replacement of free issue fare collection equipment.   | ₹                |                   |        |
| [9.109.12] Failure to make the Trams and any materials (in which title has passed to <b>tie</b> or CEC) available to the Infraco for performance of its obligations.  | ✓                |                   |        |

| Risk : Bonds, Guarantees and Collateral Warranties   | Allocation       |                   | Allocation | ı |
|--|------------------|-------------------|------------|---|
| SUBJECT TO RESOLUTION OF COMMERCIAL DISCUSSIONS  | Public<br>Sector | Private<br>Sector | Shared     |   |
| [74.1] FailureNOTE: These discussions are based upon advanced drafts. We have no reason to provide an adjudication performance bond for the required amountexpect that satisfactory close out cannot be achieved by late January 2008. |                  | 4                 |            |   |
| [74.3] Failure to provide a retention and handback bond for the required amount PCG  |                  | <b>✓</b>          |            |   |
| [74.5] <sup>9</sup> Downgrading of bond surety to A- rating or below by Standard & Poor's, subject to availability of bond at commercially reasonable cost. Bond   |                  | 1                 |            |   |
| [74.6] Failure to provide an Infraco parent company guarantee in agreed form. Collateral Warranties  |                  | 1                 |            |   |
| [74.7] <sup>10</sup> Failure to provide an Infraco collateral warranty in favour of CEC and Network Rail. guarantee  | ₹                | 4                 |            |   |

| Risk : Deliverables   | Allocation       |                   | ,      |  |
|---|------------------|-------------------|--------|--|
|   | Public<br>Sector | Private<br>Sector | Shared |  |
| [10.1] <sup>14</sup> Failure to prepare Deliverables in accordance with the Infraco Contract and Programme <sub>±</sub>   |                  | ~                 |        |  |
| [10.2] Failure to submit any Deliverables associated with any Permitted Variations to <b>tie</b> 's Representative for review pursuant to the Review Procedure.   |                  | 1                 |        |  |
| [10.3] Failure to allow <b>tie</b> 's Representative reasonable opportunity to review any Deliverable at any stage of development.  |                  | 1                 |        |  |
| [10.4/10.6] Failure to provide Deliverables in format required for tie extranet and in the numbers required by tiefailure to establish/maintain such an extranet.   |                  | ~                 |        |  |
| [10.5/10.6] Failure to prepare a Submittal Programme which meets the Programme and submit same to tie and advise of revisions.  |                  | ~                 |        |  |
| [10.6/10.7] Failure to comply with the Submittal Programme timescales   |                  |                   | 1      |  |
| [10.7] Introduction of alternative Submittal Programme where <b>tie</b> cannot comply with the original programme (not arising from Infraco default) to be treated as a <b>tie</b> change.  | ✓                |                   |        |  |
| [10.8] Failure to give due consideration to <b>tie</b> or <b>tie</b> 's Representative at a meeting called by <b>tie</b> or <b>tie</b> 's Representative to discuss the development of a Deliverable and failure to submit a report detailing such discussions. |                  | 1                 |        |  |
| $[10.9]^{42}$ Amendment to a Deliverable where such Deliverable does not meet the requirements of the Infraco Contract.   |                  | ~                 |        |  |

Subject to availability of sureties to provide such Bond.

Subject to review of Asset Protection Agreement by Roley.

Roley requiring further review of details under nevated contracts/ERs.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : Deliverables   | Allocation       |                   |        | 1 |
|---|------------------|-------------------|--------|---|
|   | Public<br>Sector | Private<br>Sector | Shared |   |
| [10.9] <sup>43</sup> Amendment to a Deliverable where such Deliverable does not meet the requirements of any "Approval Bodies".   | ✓                | ₹                 |        |   |
| [10.10] Failure to provide Deliverables in accordance with the Infraco Contract.  |                  | ✓                 |        |   |
| [10.11] Provision of further Deliverables as requested by tie.  | ✓                |                   |        |   |
| [10.12/10.13] Risks from conflicts, ambiguities, discrepancies, errors or omissions in or between Deliverables and proposing and carrying out resolution.   |                  | 1                 |        |   |
| [10.14] Failure to ensure the Deliverables comply with document control requirements.   |                  | ✓                 |        |   |
| [10.15/10.16] Establishment, staffing and making available for tie's inspection of an office to store record of performance of the Infraco Works, drawings for construction, all specifications, all transactions entered into in relation to Permitted Variations and claims for additional costs or expenses. |                  | ✓                 |        |   |
| [54.4/54.5] Failure to providewrite up, maintain and store Technical Records in respect of Maintenance Services or in a format reasonably specified by tie.   |                  | 1                 |        |   |
| [54.554.6] Maintenance, security, bugs etc in relation to the Infraco's computer systems and equipment  |                  | ~                 |        |   |

| Risk : Novation and Other Key Interfaces <sup>14</sup>  | Allocation       |                   |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [11.1] Failure of the Infraco to execute the novation agreement by the SDS Provider or the Infraco.   |                  | 1                 |        |
| [11.1] Failure of <b>tie</b> to create the novation agreement and procure the execution of the same by SDS Provider.                                | ✓                |                   |        |
| [11.2.1] Failure of the Infraco to procure <u>and provide to <b>tie</b></u> a collateral warranty from the SDS <del>provider</del> <u>Provider.</u> |                  | 1                 |        |
| [11.2.2] <sup>15</sup> Failure of <b>tie</b> to deliver the SDS Agreement Letter to the Infrace   | ~                |                   |        |
| [11.3] Failure to procure that the SDS Provider carries out and completes the SDS Services.   |                  | 1                 |        |
| [11.4] Management of the performance of the SDS Services and resultant liability for them.  |                  | 1                 |        |
| [11.5] Amendment of the SDS Agreement-without the consent of tie.   | ₹                | 1                 |        |

Accepted subject to review of drafting.

Accepted subject to review of drafting.

Accepted subject to review of drafting.

Subject to due diligence by Roley on the relevant agreements.

<sup>45 &</sup>quot;SDS Agreement Letter" to be defined; this is to contain revisions to the SDS Scope post novation.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : Novation and Other Key Interfaces <sup>14</sup>  | Allocation       |                   | 1      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [11.6] Failure to procure the attendance of the SDS Provider at any meeting in relation to the Infraco Works.   |                  | 1                 |        |
| [11.7] Failure to procure_performance of additional services required from the SDS Provider following a request from tie.   |                  | 1                 |        |
| [11.7] Requirement for additional services from SDS.  | ✓                |                   |        |
| $[11.8]^{16}$ Termination of the SDS Agreement without the consent of tie $_{\pm}$  |                  | 1                 |        |
| [11.9] <sup>47</sup> Failure, if required by <b>tie</b> , on termination or expiry of the Infraco Contract to novate, assign or otherwise transfer the SDS Agreement to <b>tie</b> , the Operator, the Scottish Ministers, TEL, CEC, Transport Scotland or their successors with no worse financial standing than <b>tie</b> or to any other person whose obligations are unconditionally guaranteed under the SDS Agreement by such a person 48 green and 48 gr |                  | 7                 |        |
| [11.9] Failure to assist in obtaining a collateral warranty from SDS where novation, assignation or other transfer has taken place.   | ✓                |                   |        |
| [12.1] Failure to enter into a novation agreement with tie and the Tram Supplier. NOTE: Subject to due diligence by Roley on final TSA.   |                  | 1                 |        |
| [12.2] Failure to procure that the Tram Supplier enters into a collateral warranty in favour of tie and to deliver same to tie.   |                  | 1                 |        |
| [12.3] Failure to procure that the Tram Supplier carries out and completes the Tram Supply Obligations in accordance with the Tram Supply Agreement.  |                  | ~                 |        |
| [12.4] Management of the performance of the Tram Supply Obligations and <u>resultant</u> liability-for them.  |                  | 1                 |        |
| [12.5] Making amendmentAmendment to the Tram Supply Agreement (including the Tram Supply Obligations)—without the prior approval of tie-  | ₹                | ~                 |        |
| [12.6] Failure to procure the attendance of the Tram Supplier at any meeting in relation to the Infraco Works   |                  | <b>*</b>          |        |
| [12.7] Failure to use reasonable endeavours to procure supply of additional Trams, spare parts and services following a request from tie.   |                  | ~                 |        |
| [12.8] <sup>19</sup> Determination of the appointment of the 12.7] The requirement for additional Tram Supplier without the prior written approval of tie 20 Supply services.   | ₹                | 4                 |        |
| [12.8-12.14] Termination of Tram Supplier or rectification of its defective performance.  | ₹                | ✓                 |        |
| [12.912.15] <sup>24</sup> Failure, if required by <b>tie</b> , on termination or expiry of the Infraco Contract to novate, assign or otherwise transfer the Tram  |                  | 1                 |        |

Reinstatement subject to review of Roley wording.

Redraft to allow for Infraco rights on precedent breach to be retained. Removal of mark up subject to DD.

Roley to provide wording preserving its rights for a precedent breach

Reinstatement subject to review of Roley wording.

Subject to Roley review and subsequent provision of wording to protect it when Tramco in material breach.

Workshare Professional comparison of

| Risk : Novation and Other Key Interfaces <sup>14</sup>  |                  | Allocation        | i      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| Supply Agreement to <b>tie</b> , the Operator, the Scottish Ministers, TEL, CEC, Transport Scotland or their successors with no worse financial standing than <b>tie</b> or to any other person whose obligations are unconditionally guaranteed under the Tram Supply Agreement by such a person.  |                  |                   |        |
| [12.15] Failure to assist in obtaining a collateral warranty from Tram Supplier where novation, assignation or other transfer has taken place.  | ✓                |                   |        |
| [13.1] Failure to enter into a novation agreement with <b>tie</b> and the Tram Maintainer.  |                  | 1                 |        |
| [13.2] Failure to procure that the Tram Maintainer enters into a collateral warranty in favour of tie   |                  | ✓                 |        |
| [13.3] Failure to procure that the Tram Maintainer carries out and completes the Tram Maintenance Services in accordance with the Tram Maintenance Agreement.   |                  | <b>*</b>          |        |
| [13.4] Management of the performance of the Tram Maintenance Services and resultant liability for them.   |                  | ~                 |        |
| [13.5] Amendment of the Tram Maintenance Agreement—without the prior written approval of tie.   | ₹                | ✓                 |        |
| [13.6] Failure to procure the attendance of the Tram Maintainer at any meeting in relation to the Infraco Works.  |                  | ✓                 |        |
| [13.7] Failure to use reasonable endeavours to procure that the Tram Maintainer shall supply any additional spare parts and/or perform any additional services which are required by <b>tie</b> in respect of the ETN.  |                  | 1                 |        |
| [13.8] <sup>22</sup> Determination of the appointment of the Tram Maintainer without the prior written approval of tie  |                  | *                 |        |
| [13.9] <sup>23</sup> Failure, if required by <b>tie</b> , on termination or expiry of the Infraco Contract to novate, assign or otherwise transfer the 13.8-13.16] Termination of Tram Supply Agreement to <b>tie</b> , the Operator, the Scottish Ministers, TEL, CEC, Transport Scotland or their successors with no worse financial standing than <b>tie</b> or to any other person whose obligations are unconditionally guaranteed under the Tram Supply Agreement by such a personMaintainer or rectification of its defective performance. | ₹                | *                 |        |
| [13.17] Failure, if required by tie, on termination or expiry of the Infraco Contract to novate, assign or otherwise transfer the Tram Supply Agreement to tie, the Operator, the Scottish Ministers, TEL, CEC, Transport Scotland or their successors with no worse financial standing than tie or to any other person whose obligations are unconditionally guaranteed under the Tram Supply Agreement by such a person.  |                  | ✓                 |        |
| [14.1 <u>13.17</u> ] Failure to enter into a sub-contract with the Infrastructure assist in obtaining a collateral warranty from Tram   | ₹                | 4                 |        |

Redraft to allow for Infraco rights on precedent breach to be retained. Removal of mark-up subject to DD.

Reinstatement subject to review of Roley wording.

Roley seeking redraft to allow for Infraco rights on precedent breach to be retained. Removal of mark-up subject to DD.

Workshare Professional comparison of

| Risk : Novation and Other Key Interfaces <sup>14</sup>   | d Other Key Interfaces <sup>14</sup> | İ                 |        |
|--|--------------------------------------|-------------------|--------|
|  | Public<br>Sector                     | Private<br>Sector | Shared |
| Maintainer where novation, assignation or other transfer has taken place.  |                                      |                   |        |
| [14.2] Failure to procure that the Infrastructure Maintainer enters into a collateral warranty in favour of tie  |                                      | *                 |        |
| [14.314.1] Failure to procure that the Infrastructure Maintainer carries carry out and completes complete the Infrastructure Maintenance Services.   |                                      | ✓                 |        |
| [14.4] Management of the performance of the Infrastructure Maintenance Services and liability for them   |                                      | *                 |        |
| [14.5] Amendment of the Infrastructure Maintenance Agreement (including the Infrastructure Maintenance Services) without the prior written approval of tie   |                                      | *                 |        |
| [14.614.2] Failure to procure the attendanceensure sub-contract to a replacement maintainer is in the form of the Infastructure Maintainer at any meeting in relation to the Infraco Works IMA.3   |                                      | <b>*</b>          |        |
| [14.7] Failure to procure that the Infrastructure Maintainer shall perform any additional services which are required by tie in respect of the ETN   | *                                    | *                 |        |
| [14.8] <sup>24</sup> Determination of the appointment of the Infrastructure Maintainer without the prior written approval of <b>tie</b>  |                                      | *                 |        |
| [14.9] <sup>25</sup> Failure, if required by <b>tie</b> , on termination or expiry of the Infraco Contract to novate, assign or otherwise transfer the Tram Supply Agreement to <b>tie</b> , the Operator, the Scottish Ministers, TEL, CEC, Transport Scotland or their successors with no worse financial standing than <b>tie</b> or to any other person whose obligations are unconditionally guaranteed under the Tram Supply Agreement by such a person  |                                      | *                 |        |
| [15.1] <sup>26</sup> Risks arising through the Roads Demarcation Agreement. NOTE: If this agreement is not settled prior to contract award, Infraco will seek a tie change 14.3] Failure, if required by tie, on termination or expiry of the Infraco Contract to novate, assign or otherwise transfer the Tram Supply Agreement to tie, the Scottish Ministers, CEC or their successors with no worse financial standing than tie or to any other person whose obligations are unconditionally guaranteed under the Tram Supply Agreement by such a person. | 4                                    | ₹                 | *      |
| $[16.2]^{27\underline{4}}$ Risks arising through the Asset Protection Agreement. NOTE: If this agreement is not settled prior to contract award, Infraco <b>will</b> may seek a tie change.  | ✓                                    | ₹                 | 4      |

<sup>&</sup>lt;sup>3</sup> Handback bond arrangements to be confirmed

Reinstatement subject to review of Roley wording.

25 Roley seeking redraft to allow for Infraco rights on precedent breach to be retained. Removal of mark up subject to DD.

Roley position reserved pending due diligence.

Roley BBS position reserved pending due diligence.

Workshare Professional comparison of

| Risk : Operator Interface   |                  | Allocation        | 1      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [17.2/17.6] <sup>28</sup> Occurrence and costs to the Infraco of an Operator Event which to the extent the Infraco has not materially contributed to, and has suffered a material adverse impact such event.  | ✓                |                   |        |
| [17.3/17.4/17.7] Failure to mitigate (at reasonable inconvenience and cost), notify <b>tie</b> of or maintain reports of an Operator Event or matters which may precede an Operator Event.  |                  | 1                 |        |
| [17.5] Arranging meeting and obtaining Operator's cooperation with agreed corrective measures following an Operator Event.  | ₹                |                   |        |
| [17.8] <sup>29</sup> Failure to, from the date of the Agreement, take into account comments of the Operator when refining Design and failure to deliver Infraco comments on functional and maintainability issues to <b>tie</b> and the operator Operator.  |                  | 1                 |        |
| [17.9] $^{30}$ Obstruction of the Operator in respect the Operator Maintenance Plan and Maintenance Services $_{\pm}$   |                  | ~                 |        |
| $\rm [17.9]^{34}$ Obstruction by the Operator of the Infraco in respect of the Maintenance Services $_{\!\scriptscriptstyle \pm}$   | ~                |                   |        |
| [17.10] Failure to act uponobserve the Operator's Representative's instructions.  |                  | 1                 |        |
| [17.11-13] Failure to notify and co-operate with tie and the operator of requirements for Operator Maintenance and failure to co-operate in the planning and execution of anyand minimise the adverse consequences of Operator Maintenance, Maintenance Services and any planned or unplanned works or activities, including support in providing alternative transport and notifying passengers. |                  | *                 |        |
| [17.16] DPOFA Changes   | 4                |                   |        |
| [17.14-17.17] Failure to comment, provide a report on and carry out modifications as a result of a DPOFA Change Response when required by tie.  |                  | 1                 |        |
| [17.18.1] Failure to provide a representative for the Project Safety Certification Committee.   |                  | ✓                 |        |
| [17.18.1.117.18.2.1/51.2] Failure to liaise with the Independent Competent Person, HMRI and the emergency services Emergency Services.  |                  | ~                 |        |
| [17.18.1.217.18.2.2] Failure to develop and implement the Infraco Safety Management System.   |                  | 1                 |        |
| [17.20/17.21] Failure to complete safety and service readiness verification each morning to the satisfaction of and to certify this to tie and the Operator.  |                  | ~                 |        |
| [17.22] <sup>32</sup> Failure to liaise effectively with the Operator in the coordination of health and safety issues at the Depot.   |                  | ~                 |        |

Roley position reserved pending due diligence.

To be clarified during due diligence.

tie to talk with AR on this clause to clarify his position.

Roley requires clarification on which parts of the ETN are to be maintained by the Operator.

Roley reserves position pending understanding of Depot.

Workshare Professional comparison of

intervious Sites //EDIDMS/LIKMATTERS/15778923/1 and

| Risk : Operator Interface   |                  | Allocation        | l        |
|---|------------------|-------------------|----------|
|   | Public<br>Sector | Private<br>Sector | Shared   |
| [17.23] Failure to give the Operator and <b>tie</b> a minimum of one month's notice of any planned lifecycle maintenance forming part of the Maintenance Services to be carried out on any part of the ETN <sub>±</sub>   |                  | 1                 |          |
| [17.24] Failure to provide <b>tie</b> and the Operator with a combined maintenance plan not less than 6 months prior to the Planned Service Commencement Date, subject to supply to the Infraco of the Operator Maintenance Plan [9]12 months prior to the Planned Service Commencement Date. |                  |                   | ✓        |
| [17.25/17.26_17.27] <sup>33</sup> Failure to provide technical advice and information to the Operator during normal working hours; failure to provide reasonable works/site access to Operator and tie; interference with Operator mobilisation.  |                  | 1                 |          |
| [17.27/17.28] Interference with Infraco while on Site; failure to comply with safety procedures on site; damage to the Infraco Works caused by the Operator or tie (unless fair wear and tear or due to operations in accordance with the Operations and Maintenance Manual).                 | ✓                |                   |          |
| [17.29] Failure to work closely and effectively with the Operator to complete the System Acceptance Tests and related obligations on testing and commissioning $_{\!$   |                  | 1                 |          |
| [17.31] Failure of the Infraco to work collaboratively with the Operator and failure of the Operator to work collaboratively with the Infraco to:   |                  |                   |          |
| <ul> <li>[17.31.1] maximise productivity during the Infraco Works and<br/>minimise disruption for the public and third parties;</li> </ul>  | ≤                | ₹                 | 4        |
| • [17.31.2] ensure the delivery of complete system integration;   | ₹                | ₹                 | 4        |
| <ul> <li>[17.3.3] satisfy levels of technical systems availability;</li> </ul>  |                  |                   | 1.5      |
| <ul> <li>[17.31.4] minimise and give the best advance notice of<br/>interruption to Transport Services;</li> </ul>  | ₹                | ₹                 | <b>≠</b> |
| <ul> <li>[17.31.5] not hinder proper performance of the Project<br/>Development Services, Project Operations and obligations<br/>under the Infraco Contract;</li> </ul>   | ₹                | ₹                 | 4        |
| <ul> <li>[17.31.6] support adherence to timetables and the<br/>Programme;</li> </ul>  | ₹                | ₹                 | 4        |
| <ul> <li>[17.31.7] report promptly any proposed change permitted<br/>under the DPOFA or the Infraco Contract and related<br/>mitigation;</li> </ul>   | ₹                | ₹                 | 4        |
| <ul> <li>[17.31.8] use reasonable endeavours to minimise <u>likelihood of</u><br/>interface disputes</li> </ul>   | ₹                | ₹                 | 4        |
| [17.32] Claims against tie by the Operator pursuant to DPOFA due to Infraco delay in performance of its obligations.  |                  | ✓                 |          |

Charging mechanism for additional hours to be discussed.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

| Risk : Land Issues and Consents <sup>34</sup>   |                  | Allocation        | ı      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [18.1/18.20] <sup>35</sup> Failure to provide appropriate licence to enter land and the necessary Land Consents <sup>36</sup> to enter and remain upon the Permanent Land.  | ✓                |                   |        |
| [18.2] Encroachment, design or construction of ETN on any land outside of the Permanent Land and Temporary Sites without the consent of tie.  |                  | 1                 |        |
| [18.3/18.6/18.17] Breach of a Land Consent ordue to breach of the agreement or wilful act or omission or the use of Temporary Sites outside that specified in the Acts.   |                  | ~                 |        |
| [18.4] Failure to give <b>tie</b> not less than 40 days' notice where access is required to any Temporary Site for the purposes of carrying out the Infraco Works.  |                  | ~                 |        |
| [18.5/18.13] Failure to provide access to the Temporary Sites following 40 days' notice having been given by the Infraco.   | 1                |                   |        |
| [18.7/18.8] <sup>375</sup> Failure to minimise period of possession of Temporary Site, or failure to quit occupation of such Temporary Site after 28 days (3 months where a Site Office has been established) following the completion of the Infraco Works to such Temporary Site. |                  | 1                 |        |
| [18.9] Failure to give notice of the vacation of a Temporary Site.  |                  | 1                 |        |
| [18.10] Failure to remove all temporary works from a Temporary Site and restore the land to the reasonable satisfaction of the land owner.  |                  | ~                 |        |
| [18.10.1] Demolition of a building or any part thereof without the consent of ${\bf tie}$ $\underline{}$  |                  | 1                 |        |
| [18.10.2] Failure to provide <b>tie</b> with sufficient evidence (including a detailed record of the condition of the land both before and after the occupation of the Temporary Site) to show that restoration obligations have been complied with <u>*</u>                        |                  | 1                 |        |
| [18.11] Possession to be in accordance with the Third Party Agreements.   |                  | ✓                 |        |
| [18.12] Failure to provide notice of temporary possession for maintenance purposes, excluding where any Building Fixing Agreement contains a right for the Infraco to enter onto any land.  |                  | ~                 |        |
| [18.13] TemporaryFailure to give possession of land for maintenance purposes under section 27(1) of the Tram Acts.  | 1                |                   |        |
| [18.14.1] Breach of requirement to be less than 20m away from Infraco Works;  |                  | 1                 |        |
| [18.14.2] Breach of reasonable requirements in connection with maintenance.   |                  | 1                 |        |

<sup>34</sup> Consent definition to be split into tie Consents and Infraco Consents and risk allocation of Clause 19 to be appropriately

agreed.

35
To be expanded to allow for exclusivity.

36
"Land Consents" means all licences to occupy land, wayleaves, and any other licences, permissions, rights of access and related consents in respect of the land required for the Infrace Works;

375
tie to revert after checking with Land Team.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : Land Issues and Consents <sup>34</sup>   | Allocation       |                   |          |
|---|------------------|-------------------|----------|
|   | Public<br>Sector | Private<br>Sector | Shared   |
| [18.14.3] Breach of requirement to avoid possession of houses or gardens  |                  | ₩                 |          |
| [18.14.3] Breach of requirement to avoid possession of occupied buildingshouses or gardens.   |                  | 1                 |          |
| [18.14.3] Breach of requirement to avoid possession of occupied buildings.  |                  | ₹                 |          |
| [18.15/18.21] Provision of <u>additional access</u> , land, <u>rights</u> , <u>facilities</u> and/or Land Consents which are required by the Infraco outside the Permanent and Temporary Land.      | ₹                | ✓                 |          |
| [18.16] Failure to use reasonable endeavours to provide assistance to <b>tie</b> in the provision and amendment of Land Consents.   |                  | <b>*</b>          |          |
| [18.19] Breach of obligations under Schedule 13 (Third Party Agreements). NOTE: any Third Party Agreements disclosed post Award will may be treated as a tie change.                                |                  | 4                 |          |
| [18.22-18.24] Failure to obtain access to land required for Accommodation Works.  | ₹                | ₹                 |          |
| [19.1] <sup>38</sup> <u>NOTE: CLAUSE TO BE REWORKED FOLLOWING AGREEMENT ON RISK ALLOCATION FOR CONSENTS</u>   |                  |                   | 1        |
| Failure to obtain, maintain and implement all Consents which may be required to carry out and complete the Infraco Works. NOTE: drafting currently places consent risk with tie, not Infraco.       |                  |                   |          |
| [19.2] Failure to provide copies of Consents to either Party's Representative   |                  |                   | ✓        |
| [19.4] Cost of obtaining and maintaining in effect the Traffic Regulation Orders  | ✓                |                   |          |
| [19.5] Failure to provide reasonable assistance to <b>tie</b> in obtaining and maintaining in effect the Traffic Regulation Orders  |                  | 1                 |          |
| [19.6] Failure to update the Consents Programme by each Reporting Period End Date and to obtain any new Consents  |                  |                   | 1        |
| [19.9] Failure to give all notices and pay all fees required to be given or paid by Law in relation to the Infraco Works  |                  |                   | ~        |
| [19.10-19.12] <sup>398</sup> Failure to comply with Special Requirements of any Approval Bodies affected by the Infraco Works, provided <b>tie</b> has notified the Infraco of these <sup>409</sup> |                  |                   | <b>*</b> |
| [19.14] Failure to use reasonable endeavours to obtain written consent of adjoining or neighbouring landowners with regard to interference with their rights.                                       | ₹                |                   |          |
| [20.1] <sup>41</sup> NOTE: SUBJECT TO AGREEMENT ON BFAS   |                  | ✓                 |          |

 $<sup>^{6}</sup>$  Not agreed, subject to commercial discussions as to what is included in this obligation.

Consents responsibility to be split and risk to be agreed and sub-clauses to be reinserted under discussion.

Special requirements schedule required.

Costs of compliance with Special Requirements are borne by tie as a tie change.

Workshare Professional comparison of

| Risk : Land Issues and Consents <sup>34</sup>  | Allocation       |                   | ı      |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| Failure to submit the Proposals <sup>42</sup> to <b>tie</b> at least 6 months prior to the date on which the Infraco proposes to install, maintain, modify or replace any relevant supporting infrastructure and to obtain <b>tie</b> 's consent to the Proposals  |                  |                   |        |
| [20.1.2] Failure to submit the necessary applications and obtain necessary Consents  |                  |                   | 1      |
| [20.2/20.4] Failure to submit revised proposals  |                  | ✓                 |        |
| [20.3] tie to obtain Consents and Building Fixing Agreements   | 1                |                   |        |
| [20.5] Where a building fixing agreement is to be used, securing the consent of the Heritable Proprietor and any other relevant party to allow the Infraco to carry out a survey and securing the agreement of the Heritable Proprietor to allow the setting of such building fixings (both at Infraco cost) |                  | ~                 |        |
| [20.6] Failure to inform the Infraco of failure to obtain the consent of the relevant Heritable Proprietor   | ✓                |                   |        |
| [20.7] Where necessary due to the Heritable Proprietor withholding its consent to building fixings, the responsibility for and cost of the procedure of application to the sheriff pursuant to the Acts or submittal of alternative plans  |                  | 1                 |        |
| [20.8] Failure by <b>tie</b> to respond within 10 days stating its preferred method for supporting the OLE   | 1                |                   |        |
| [20.9] Failure to procure that CEC uses all reasonable endeavours to assist the Infraco in the procedure for application to the sheriff pursuant to the $Acts^{43\underline{10}}$  | ✓                |                   |        |
| [20.9.1] Rejection of application by sheriff, revised proposals are an Infraco change  |                  | 1                 |        |
| [20.9.2] If the Section 16(4) route not used, then tie change  | ✓                |                   |        |
| [20.11] This provision conflicts with Clause 20.3  |                  | ?                 |        |
| [20.12] Cost of removal of a building fixing and installation of OLE pole  | 1                |                   |        |
| [20.13] Selection of method for supporting OEL where building cannot support the loadings of a building fixing   |                  | ~                 |        |
| [21.4] Failure to obtain any street works licence, road opening permit and any other consent, licence or permission (other than any Land Consents) that may be required for the Infraco Works.   |                  | 4                 |        |

Subject to due diligence.

42 "Proposals" means, in relation to each section of OLE forming part of the Edinburgh Tram Network, the Infraco's proposals for the type of supporting infrastructure to be installed in relation thereto, together with any information or documentation which would be reasonably required by tie in order to properly evaluate such proposals

4310 Note that although tie shall procure that CEC offers such assistance, this will be at Infraco's cost

17 Worldshare Professional comparison of

| Risk : Land Issues and Consents <sup>34</sup>   |                  | Allocation        |        |  |
|---|------------------|-------------------|--------|--|
|   | Public<br>Sector | Private<br>Sector | Shared |  |
| [21.5] Failure to give notice to a relevant authority of its proposal to commence any work and failure to provide assistance to tie to recover contributions from the utilities.  |                  | 1                 |        |  |
| [21.6] Third Party Works being carried out by a utility, roads authority or an authorised third party.  | ✓                |                   |        |  |
| [22.1] <sup>44</sup> Adverse physical conditions and artificial obstructions, subject to information being provided <sup>45</sup>   |                  | ~                 |        |  |
| [22.5] Reasonable extra costs, EoT, suspension and/or a variation in dealing with unexploded ordnance, Discovery of unidentified utility apparatus, unidentified or contaminated land which could not have been reasonably foreseen or unforeseeable ground conditions (with Background Information as baseline of foreseeability) unexploded ordnance. | •                |                   |        |  |
| [22.5] Discovery of unidentified utility apparatus or contaminated land which could have been reasonably foreseen or unexploded ordnance.   |                  | ₹                 |        |  |
| [23] Failure to provide <b>tie</b> and <b>tie's</b> Representative and any person authorised by <b>tie</b> or <b>tie's</b> Representative with access upon reasonable prior notice to any site, workshop or facility etc during normal working hours.   |                  | 1                 |        |  |
| [23] Failure to comply with rules and regulations when on such sites.   | ✓                |                   |        |  |
| $[24\underline{24.1/24.2}]^{46}$ Failure to execute the Depot Licence and comply with the terms thereof.  |                  | <b>*</b>          |        |  |
| [24.4] Condition or fitness for purpose of the Depot.   |                  | ✓                 |        |  |
| [24.5] Liability for death, injury, damage to property or any other liability resulting from use of the Depot.  |                  | ₹                 |        |  |
| [24.6] Disruption of the Infraco's performance by tie accessing the Depot.  | ✓                |                   |        |  |

| Risk : Sub-Contracting and Personnel   | Allocation       |                   |        |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [28.2/28.3] Sub-contracting of part of the Infraco Works without <b>tie</b> 's consent except in respect of <u>the SDS</u> Provider, Tram Supplier, Tram Maintainer, the Infrastructure Maintainer and any approved sub-contractor and/or trades and failure to provide information to enable <u>tie</u> to make a decision. |                  | 1                 |        |
| [28.4] <sup>47</sup> Failure to incorporate required contract terms into subcontracts to be entered into by agreed "Key Sub-Contractors" <u>or</u>   |                  | 1                 |        |

## Workshare Professional comparison of

interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

Subject to the provision of information.
 Save in respect of unidentified utilities, contaminated land or unexploded ordinance and any ground condition not foreseeable from the Background Information.

46 Subject to due diligence on the Depot Licence by Roley.

| Risk : Sub-Contracting and Personnel  | Allocat          |                   | 1      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| where the terms of the subcontract would result in the Infraco not being able to perform its obligations.   |                  |                   |        |
| [28.5] Failure to provide such skilled technical assistants and labour as required for execution of the Infraco Works.  |                  | ✓                 |        |
| [28.6] Removal Misconduct, incompetence, negligence or non-compliance with safety precautions of any employee of the Infraco and/or a Sub-Contractor-who misconducts himself or is incompetent.   |                  | ~                 |        |
| [28.7] <sup>48</sup> Failure to use reasonable endeavours to provide Key Sub-Contractor collateral warranties to <b>tie</b> in favour of <b>tie</b> and/or in favour of CEC, BAA, TEL and Network Rail (any other party must be identified prior to Award). |                  | 1                 |        |
| [28.8] Failure to use reasonable endeavours to procure that any Sub-Contractor shall within 40 business days of any reasonable request by <b>tie</b> provide to <b>tie</b> a collateral warranty.   |                  | <b>*</b>          |        |
| [28.9] Failure in performance by Sub-Contractors.   |                  | 1                 |        |

| Risk : Performance of the Works  | Allocation       |                   | ation  |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [25.1] Failure to observe the reasonable instructions of <b>tie's</b> Representative.  |                  | ~                 |        |
| [25.1 and 25.7] Failure to monitor the Infraco Works and failure to inform Infraco of the identity of <b>tie's</b> Representative.   | ✓                |                   |        |
| [26] Acts or omissions of the Infraco's Representative   |                  | 1                 |        |
| [26.1] Failure to provide sufficient superintendence to the Infraco Works,   |                  | 1                 |        |
| [26.2/26.5/26.7] Failure to obtain/retain <b>tie's</b> approval of the Infraco's Representative or his deputy.   |                  | 1                 |        |
| [26.3] Supervision, management and coordination of the Infraco Works to ensure completion of the Infraco Works.  |                  | ✓                 |        |
| [26.8] Replacement of the Infraco's Representative.  |                  | ✓                 |        |
| [26.9/26.10] Failure to provide sufficient staff and involve the Key Personnel in the Infraco Works.   |                  | 1                 |        |
| [26.12] Failure to ensure that there are no changes to the Key Personnel without <b>tie</b> 's prior written consent and that any replacement persons shall be of at least equivalent status an ability to the person whom they replace. |                  | 4                 |        |
| [26.13] Failure to use all reasonable endeavours to ensure the continuity of the personnel assigned to perform the Infraco Works and to carefully select Key Personnel having careful regard to their                                    |                  | <b>√</b>          |        |

To define Key Sub-Contractors. Roley do not agree to the approval of any Sub-Contracts beyond SDS, TSA, TMA and IMA.

Roley seeks to finalise following definition of Key Sub-Contractors. NR accepted subject to APA review.

Workshare Professional comparison of

interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

| Risk : Performance of the Works  |                  | Allocation        |        |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| existing work load and other planned commitments <sub>±</sub>  |                  |                   |        |
| [26.14] Failure to ensure that Key Personnel have the requisite level of skill, experience and authority <u>and receive the necessary amount of training and supervision.</u>  |                  | ~                 |        |
| [26.16] Contracting of or retention of as an adviser or consultant any person currently or previously employed or engaged in the previous 3 months by tie without the prior written approval by tie.   |                  | ~                 |        |
| [26.17] Failure of Key Personnel and other staff to comply with regulatory requirements, and tie's drug and alcohol policy.  |                  | ~                 |        |
| [26.18] Allowing the consumption of, or work of under, the influence of alcohol or drugs or the giving, selling or bartering of the same.  |                  | ~                 |        |
| [27.1] Failure to employ careful, skilled and experienced staff or site supervisors with CSCS (or equivalent) certification.   |                  | ~                 |        |
| [27.2] The removal Misconduct, incompetence, negligence or non-compliance with safety precautions of any person employed on the Infraco Works who, in the opinion of tie's Representative, misconducts himself or is incompetent or negligent. |                  | 1                 |        |

| Risk : Construction <sup>49</sup>  | Allocation       |                   | 1      |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [29.1_and 29.2] Errors in the position, levels, dimensions or alignment of any setting out of the Infraco Works during progress of Infraco Works.            |                  | 1                 |        |
| [30.1] Failure to have full regard to safety of all persons entitled to be on Site and to keep the Site in an orderly state to avoid danger to such persons. |                  | ~                 |        |
| [30.2] Failure to provide required lights, guards, fencing etc.  |                  | 1                 |        |
| [30.3] Failure to comply <u>and use reasonable endeavours to ensure others comply</u> with health and safety legislation and requirements.                   |                  | 1                 |        |
| [30.4] <sup>50</sup> Failure to undertake instruction and training and provide and issue passes for admission to the Site                                    |                  | *                 |        |
| [30.6] <sup>-51</sup> —Failure to provide a list of the names of all workers requiring passes together with two photographs                                  |                  | *                 |        |
| [30.9] Failure to ensure that the Infraco Parties are confined only to that portion of the Site necessary to enable them to carry out the Infraco Works      |                  | 4                 |        |
| [30.10] Failure to keep the Site secure  |                  | +                 |        |

Roley wishes to discuse the practical aspects of compliance with clauses 30.5-30.9.

Acceptable subject to definition of "Designated Work Area".

Roley wishes to discuss the practical aspects of compliance with clauses 30.5-30.9 post PB.

Workshare Professional comparison of

| Risk : Construction <sup>49</sup>   |                  | Allocation        | ı      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [30.11] Failure to take reasonable steps to prevent unauthorised persons being admitted to the Site   |                  | 4                 |        |
| [31.1_and 31.2] <sup>52</sup> Failure to take full responsibility for the care of the Infraco Works from the Effective Date until, in relation to each Section, the date of issue of a Certificate of Sectional Completion in relation to that Section_including rectification for loss or damage.  |                  | 1                 |        |
| [32.1] Failure to comply with requirements in Schedule 3 (the Code of Construction Practice and Code of Maintenance Practice) as to regarding maintenance of access to properties, bus stops and bus services and the closure of roads.   |                  | 1                 |        |
| [32.2] Failure to comply with requirements in Schedule 3 (Code of Construction Practice and Code of Maintenance Practice) and to minimise nuisance, inconvenience or interference to the business or operations of the owners, tenants of properties on or in the locality of the Site, bus operators and to the public generally and failure to comply with the Code of Construction Practice and Code of Maintenance Practice in this regard. |                  | 1                 |        |
| [32.3] <sup>53</sup> Failure to use reasonable endeavours to obtain written consent of adjoining or neighbouring landowners with regard to interference with their rights   | *                |                   |        |
| [33.1] Failure to use reasonable means to prevent damage from "roads or bridges being subjected to extraordinary traffic" related to by the ETNInfraco.   |                  | 1                 |        |
| [33.1] Failure to select routes and use vehicles to as far as possible avoid unnecessary damage to roads and bridges.   |                  | 1                 |        |
| [33.2] <sup>54</sup> Strengthening bridges or altering or improving any highway connecting with the Site to facilitate installation of the Trams, the Infraco's Equipment or Temporary Works.   |                  | ~                 |        |
| [33.2 and 33.3] Claims for damage to highways or bridges caused by the installation of Trams, Infraco's Equipment or Temporary Works.   |                  | ~                 |        |
| [34.1] Failure to construct and complete the Infraco works Works in strict accordance with the Agreement and in strict accordance compliance with tie's instructions.   |                  | 1                 |        |
| [34.2] Failure to keepof the materials, Infraco's equipment Equipment, labour, mode and manner of construction being in accordance with the Infraco Contract.   |                  | ~                 |        |
| [34.3] Time and cost (Compensation Event) if <b>tie's</b> instructions result in any delay or disruption or cost to the Infraco <u>unless they result from the Infraco's default.</u>   | <b>√</b>         |                   |        |
| [39] Discovery of Fossils and Antiquities (including historical human remains) on ${\rm Site}_{\underline{\star}}$  | ✓                |                   |        |

Risk transfer and handover details required; this drafting conflicts with core Infraco responsibilities.

Subject to clarification of clause 19 and land risk issues

Subject to due diligence of Tramco

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk: Maintenance   |                  | Allocation        | ľ      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| Failure to carry out all maintenance, repair, renewals and remedial works to the ETN as is necessary to:  |                  |                   |        |
| <ul> <li>[52.1.1] Maintain the ETN in accordance with the<br/>Maintenance Programme and the Maintenance Plan;</li> </ul>  |                  | ~                 |        |
| <ul> <li>[52.1.2] Ensureensure that the requirements of the<br/>Maintenance Specifications are met at all times;</li> </ul>   |                  | ✓                 |        |
| • [52.1.3] <sup>55</sup> Comply comply with the Operator Procedures:  |                  | ✓                 |        |
| <ul> <li>[52.1.4] ensure that tie is informed of any adverse impact of<br/>design, redesign or modification to the Infraco Works;</li> </ul>  |                  | ₹                 |        |
| • [52.1.5] <u>Ensureensure</u> that no maintenance or repair work shall prejudice to the Care for Safety:   |                  | ✓                 |        |
| <ul> <li>[52.1.6] not prejudice the health or safety of or unreasonably<br/>interfere with the duties of the Operator and third parties or<br/>expose tie liability under health and safety legislation;</li> </ul>   |                  | ₹                 |        |
| • [52.1.7] maximise the extent to which the ETN is available and to minimise interruption to availability;  |                  | ₹                 |        |
| • [52.1.8] sustain the functionality of the component parts of the ETN for not less than the design life;   |                  | ₹                 |        |
| <ul> <li>[52.1.9] Handhand back of the ETN in a condition consistent with the Infraco having complied with Clause 52 (Maintenance) provided that: 1) the Infraco will not be in breach because of save for fair wear and tear or the expiry of working life, and 2) this clause imposes no obligations on the Infraco to carry out any Operator Maintenance.</li> </ul> |                  | <b>*</b>          |        |
| [52.2/52.3] Failure to work with Operator in respect of daily handover, comments and checklist handback.  |                  | ~                 |        |
| [52.4] <sup>56</sup> Failure to support, assist and co-operate with tie Parties as tie may reasonably require from time to time   |                  | *                 |        |
| [52.5] <sup>57</sup> Failure to carry out Mobilisation Services on or before the appropriate Mobilisation Milestone Dates <sub>±</sub>  |                  | 1                 |        |
| [52.6] Safety and efficiency of Failure to carry out the Maintenance Services, so that the ETN is capable of being operated in a safe and efficient manner safely and efficiently and free of any reasonably avoidable risk of pollution, nuisance, interference or hazard.   |                  | ~                 |        |
| [52.7] Failure to employ and train all staff necessary to perform the Maintenance Services in accordance with the Infraco Contract.   |                  | ✓                 |        |
| [52.752.8] <sup>11</sup> Failure to <u>provide and employ and train</u> -all staff necessary to perform the <u>MaintenanceMobilisation</u> Services in accordance with the Infraco Contract <u>.</u>  |                  | ~                 |        |

Position reserved until Operator Procedures have been reviewed.

66 Obligation to be clarified

67 Mobilisation Services to be defined.

11 Obligation to be clarified.

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| Risk: Maintenance  | Allo             | Allocation        |        |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [52.8] <sup>58</sup> Failure to provide and employ all staff necessary to perform the Mobilisation Services in accordance with the Infraco Contract  |                  | *                 |        |
| [52.9] Failure to supply only new materials and goods_(save where they have been repaired in accordance with Good Industry Practice) of a satisfactory quality.  |                  | 1                 |        |
| [52.10-52.1352.11] <sup>59</sup> The provision of all Spare Parts and Special Tools required for the Maintenance Services (including the provision of valid calibration certificates) and which meet the technical and safety requirements of the Maintenance Specification. |                  | 1                 |        |
| [52.14] Failure to maintain adequate stocks for the Minimum Spare Parts Pool at the Depot, manage reorders and lead times and review of the level of Minimum Spare Parts Pool.   |                  | <u>~</u>          |        |
| [52.14] Review and variation of the level of Minimum Spare Parts Pool  | ₹                |                   | 4      |
| [52.14] Variation of the Minimum Spare Parts Pool <sup>60</sup>  | 4                |                   |        |
| [52.15] Effecting repairs of all defects in, failures or damage to the ETN irrespective of cause, excluding the Free Issue Fare Collection Equipment, causing minimum disruption to the ETN.   |                  | 1                 |        |
| [52.16] Cost of repairs referred to inat 52.15 above to the extent that any damage to the ETN is caused by: 1) a breach of the Infraco Contract by Infraco or 2) any negligent act or omission by the Infraco or any Infraco Party.  |                  | 1                 |        |
| [52.17] <sup>64</sup> Cost of repairrepairs referred to at 52.15 above to the extent that any damage to the ETN is NOTnot caused by: 1) a breach of the Infraco Contract by Infraco or 2) any negligent act or omission by the Infraco or any Infraco Party.                 | ✓                |                   |        |
| [52.18] Failure to repair or replace the ETN to a condition which meets the requirements of the Maintenance Specification.   |                  | ₹                 |        |
| [52.19] Temporary Repairs and obtaining <u>prior</u> approvals thereafter.   |                  | 1                 |        |
| [52.20/52.21] Failure to provide assistance, information and advice to <b>tie</b> and the Operator which is reasonably required in the case of incidents or failures affecting the ETN and reporting thereon $^{62}$   |                  | ~                 |        |
| [52.22] Failure to have competent resources available to carry out the repairs at the site of the failure where this is the most efficient manner of dealing with the failure.   |                  | ₹                 |        |
| [52.23] Failure to report and propose a solution to defects where rectification falls within the scope of the Infrastructure Maintenance Services in the ETN which may prejudice safety or reliable operation of the ETN 4   |                  | 1                 |        |

Obligation to be clarified.

Intention to be clarified.

Variation to the Minimum Spare Parts Pool shall be treated as a tie Change.

Roley proposes to have a pre-approved lot of prices for standard repairs.

Infrace can recover its costs where the incident or failure was not due to its negligence or omission costs allocated in accordance with clauses 52.16/52.17.

Workshare Professional comparison of

| Risk: Maintenance   | Allocation       | on                |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [52.24] Failure to provide additional systems availability requested by <b>tie</b> following Infraco's confirmation of its ability to so provide. |                  | 1                 |        |
| [52.25] Failure to keep up to date and supply a maintenance manual, electronically and free of charge, to <b>tie's</b> representative.            |                  | 1                 |        |
| [52.26] Failure to provide and maintain the Control Room. <sup>13</sup>   |                  | ₹                 |        |
| [53] <sup>64</sup> Use, handling <u>, removal</u> and disposal of Hazardous Materials and keeping an up to date register of same.                 |                  | ~                 |        |
| [54] <sup>65</sup> Maintenance of Technical Records and Computer Systems.   |                  | <b>✓</b>          |        |

| Risk : Quality, Testing and Examination  | Allocation       |                   | Ì      |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [35.1] <u>Failure of the materials and workmanship to be as described in the Infraco Contract.</u> Testing and examination of the quality, weight or quantity of any materials used before use in the Infraco Works.   |                  | <b>✓</b>          |        |
| [35.2] Costs of and supply of samples.   |                  | 1                 |        |
| [35.3/41.2/44.2/47.2] <sup>66</sup> Costs of any specified tests—(additional tests will be a <b>tie</b> change) <u>.</u>   |                  | 1                 |        |
| [35.4] Costs of tests not identified in the Infraco Contract but requested by tie.   |                  | ₹                 |        |
| [36.1] Failure to give 48 hours notice to allow examination of work prior to covering up $_{\!$  |                  | 1                 |        |
| [36.2] Cost of uncovering where Infraco Works are found to be in accordance with Agreement.  | ✓                |                   |        |
| [36.2] Cost of uncovering where Infraco Works are found not to be in accordance with Agreement.  |                  | <b>✓</b>          |        |
| [37.1] Unsatisfactory work Removal and replacement of unsatisfactory workmanship or materials.   |                  | 1                 |        |
| [37.5] Costs of opening up and testing for unsatisfactory work and materials following repeat offences repeated non-compliance.  |                  | 1                 |        |
| [38.3] Urgent repairs carried out by <b>tie</b> which the Infraco was liable to carry out <u>at its own expense</u> under the Agreement and which in the opinion of <b>tie's</b> Representative, acting reasonably, gives rise to is necessary by reason of emergency or an immediate threat to health |                  | 4                 |        |

<sup>&</sup>lt;sup>12</sup> Discussions as to payment of additional availability ongoing.

<sup>13</sup> Subject to BBS confirmation of its obligations

Maintenance of Hazardous Materials Register to be clarified.
 This is subject to a review of the Maintenance Services Connecting Agreement
 Principle agreed, drafting to be finalised.

Workshare Professional comparison of

| Risk : Quality, Testing and Examination   |                  | Allocation        | 1      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| and safety <sub>±</sub>   |                  |                   |        |
| [38.4] Urgent repairs carried out by the Infraco (except to the extent such work results from Infraco's default) $_{\pm}$   | ✓                |                   |        |
| [40] Errors Rectification of errors or omissions in the Infraco Works.  |                  | ~                 |        |
| [41 and 42] Completion and Certification of Milestones.   | ✓                | ✓                 |        |
| [43.5] <sup>67</sup> Compliance43] Appointment of Tram Inspector and compliance with obligations in the Tram Inspector Agreement and cooperation regarding related matters. | ✓                | <b>√</b>          |        |
| [43.10] Costs of appointment and services of the Tram Inspector.  | ✓                |                   |        |
| [44.1/45.1/47.1] Failure to inspect the Infraco works on the dates specified.   | 1                |                   |        |
| [44.2/45.2/47.2] Costs of tests including necessary repetitions.  |                  | ✓                 |        |
| [44.3/45.3/46.4/47.3] Failure to issue certificates on completion of works.   | ⊻                |                   |        |
| [44/45/46/47] Failure to complete works in accordance with the Infraco Contract.  |                  | ✓                 |        |
| [46.2] <sup>68</sup> Carrying out <u>and completion</u> of Snagging List works.   |                  | ✓                 |        |
| [47.2/47.4] Failure to complete T5 and to satisfy <b>tie</b> that T5 is complete and that a Network Certificate/Reliability Certificate should be issued.                   |                  | ~                 |        |
| [48] Tests, surveys, trials or searches at <b>tie's</b> request where the defect or fault is one for which the Infraco is NOTnot liable under the Agreement.                | ✓                |                   |        |
| [48] Tests, surveys, trials or searches at <b>tie's</b> request where the defect or fault is one for which the Infraco is liable under the Agreement.                       |                  | 1                 |        |
| [55.3] Costs associated with surveys and audits which do not show non-compliance by the $\rm Infraco_{\underline{*}}$   | ~                |                   |        |
| [55.3] Failure to use reasonable endeavours to minimise disruption to the provision of the Maintenance Services when carrying out a survey or audit.                        | ₹                |                   |        |
| [55.4] Costs associated with surveys and audits which show a material non-compliance by the Infraco.  |                  | 1                 |        |
| [55.5/55.6] Failure to rectifycarry out rectification in agreed periodtimescales and to the required standard.  |                  | ~                 |        |
| [56.1] <sup>69</sup> Failure to comply with Schedule 6 Maintenance Payment Regime-in respect of performance monitoring.   |                  | 1                 |        |

Pending due diligence on Tram Inspector Agreement
Snagging protocol, time limit and long lead time to be agreed.
Subject to review of maintenance services meeting agreement with Roley.
Workshare Professional comparison of

| Risk : Quality, Testing and Examination   | Allocation       |                   | on     |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [56.2] Failure to provide required personnel for Maintenance Services performance meetings.   |                  | ₹                 |        |
| [56.3-56.5] Failure to submit Service Quality Reports, Annual Service Reports and Self-Monitoring Plans (and failure to comply with such plan) at the required times.           |                  | 1                 |        |
| [56.6] Failure to inform tie where the Maintenance Services have not been delivered and failure to assist tie in respect of inspecting and observing the monitoring procedures. |                  | 1                 |        |
| [56.8] IncreasedCosts of and conducting of increased monitoring as a result of Underperformance Warning Notices being issued.   |                  | 1                 |        |
| [105.1.2] Failure to operate a quality management system in accordance with BS EN 4SIS0 9001:20002000.  |                  | ~                 |        |

| Risk : Programme   |                  | Allocation        |        |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [60.1/60.9/62.1] <sup>70</sup> Failure to progress Infraco Works with due expedition and in a timely and efficient manner in accordance with the Programme and to mitigate any delays.   |                  | 1                 |        |
| [60.4] Deemed acceptance of a revised programme due to failure by <b>tie's</b> Representative to accept, reject or request further information within 10 Business Days in respect of revised programmes proposed by the Infraco. | ✓                |                   |        |
| [60.2/ <u>60.3/</u> 60.5/60.7] Failure to update, <u>submit changes to</u> and to provide further information in respect of the revised programme proposed by Infraco.   |                  | ~                 |        |
| [61] Acceleration of progress to achieve Planned Sectional Completion Dates.   |                  | ₹                 |        |
| [61] Cost in accelerating progress where tie requires an earlier completion date or where there has been stoppages preventing completion in time for the Planned Sectional Completion Date.                                      | ✓                |                   |        |
| [62.162] Late completion of any Section resulting in LADs NOTE: Levels of LADs are not yet agreed. Drafting of clause is not completed yet.  |                  | ~                 |        |
| $[62.6\underline{62}]^{74}$ Failure to deliver a Tram to the Depot by the Agreed Delivery Date $^{72}$   |                  | 1                 |        |
| [62.11] Tram exceeding Maximum Tram Weight,  |                  | ~                 |        |

Subject to review of MUDFA programme by Roley.

Intention to be clarified before clause 62 can be agreed.

Subject to due diligence

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

| Risk : Programme   | Allocation       |                   | n      |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [87.1] Suspension on instructions Time and cost of tie's Representative in circumstances not provided below suspension of the works where necessary because of Infraco breach and for health and safety reasons. | ✓                |                   |        |
| [87.1.387.1] Suspension by reason of Infraco Breachbreach affecting the construction respectfulin respect of health and safety of persons and property.  |                  | 4                 |        |
| [87.1] Failure to properly protect and secure the works during a suspension, as required by tie.   |                  | ₹                 |        |
| [87.2] Occurrence of abandonment or omission of Infraco Works if permission to resume not granted by <b>tie</b> within 6 months.   | ✓                |                   |        |

| Risk : Relief Events (time) and Compensation Events (time   | Allocation       |                   | mpensation Events (time Allocation | i |
|---|------------------|-------------------|------------------------------------|---|
| and/or costs)   | Public<br>Sector | Private<br>Sector | Shared                             |   |
| [48.20 / Definition of Compensation Event]—Occurrence of any delay caused by tie failingfailure to give possession or access including refusal of third party to permit Infraco to exercise occupation rights.  | <b>✓</b>         |                   |                                    |   |
| [Definition of Compensation Event] Occurrence of any delay caused by CEC stopping up streets $\underline{\ }$   | 1                |                   |                                    |   |
| [Definition of Compensation Event] Occurrence of any delay caused by Execution of Utilities Works or MUDFA works.   | ✓                |                   |                                    |   |
| [Definition of Compensation Event] Delay causedBreach by breach by tie, a tie or any tie Party or act of Network Rail which adversely affects the performance of the Infraco Works.   | <b>√</b>         |                   |                                    |   |
| [Definition of Compensation Event] Delay caused by discovery Discovery of unexploded ordnance, unidentified utility apparatus or contaminated land—which did not at the time of such discovery form part of the Infrace Works.  | ✓                |                   |                                    |   |
| [Definition of Compensation Event] Any inaccuracy, incompleteness or unfitness for purpose of any of the Background Information. NOTE: This is not consistent with clauses 7.9 and 7.10 and results in significant risk retention. Instructions from tie which result in disruption or cost to the Infraco. | ✓                |                   |                                    |   |
| [Definition of Compensation Event] Failure by <b>tie</b> to obtain <u>any_Land</u> Consent, Building Fixing Agreement/_Consent, land agreement or TRO.  | <b>✓</b>         |                   |                                    |   |
| [Definition of Compensation Event] Protestor Action which lasts for more than 14 days.  | 1                |                   |                                    |   |
| [Definition of Compensation Event] Power Failure or bursting of pipes, apparatus save when caused by Infraco.   | ✓                |                   |                                    |   |
| [Definition of Compensation Event] Vandalism impacting ETN.   |                  |                   |                                    |   |

| Risk : Relief Events (time) and Compensation Events (time  | Allocation       |                   | 1      |
|--|------------------|-------------------|--------|
| and/or costs)  | Public<br>Sector | Private<br>Sector | Shared |
| [Definition of Compensation Event] Operator interference with Infraco Events.  | ✓                |                   |        |
| [34.3] Occurrence of any referable delay caused <u>Definition of Compensation Event</u> ] Any breach by instructions from tie's Representative under Clause 34.3 Network Rail of the Asset <u>Protection Agreement or the Network Rail Agreement</u> .   | <b>√</b>         |                   |        |
| [Definition of Compensation Event] Malfunction or non-interoperability of free issue material.   | ₹                |                   |        |
| [Definition of Compensation Event] A breach by the Tram Inspector of the Tram Inspector Agreement.   | ₹                |                   |        |
| [Definition of Compensation Event] Suspension of the Works where not due to Infraco breach.  | ₹                |                   |        |
| [Definition of Compensation Event] Carrying out of rescheduled tests or inspections where tie failed to attend the scheduled test.   | ₹                |                   |        |
| [Definition of Compensation Event] Disruption to the Infraco Works caused by tie exercising its right of access at the Depot.  | ₹                |                   |        |
| [37.5/definition Definition of Relief Event] Occurrence of any referable delay caused by orders or directions from <b>tie's</b> Representative in respect of the removal of unsatisfactory work or materials <sup>73</sup>   | ✓                |                   |        |
| [49.1/49.3] Failure to remove materials and equipment at the correct time.   |                  | ~                 |        |
| [63.2/63.7] <sup>74</sup> Cost of repairing or making good any damage to property or personal injury or death suffered on the Site caused by Protestor Action except where such Protestor Action is directed at the Infraco "personally" and not at the project Definition of Relief Event] Protestor Action against tie that last for less than 14 days or against any unconnected third party. | 1                |                   |        |
| [Definition of Relief Event] Delay caused by Acts of terrorism.  | ✓                |                   |        |
| [Definition of Relief Event]—Delay caused by UK strike or industrial dispute affecting Infraco workforce.  | <b>✓</b>         |                   |        |
| [86.6/Definition of Relief Event] Delay caused by a Force Majeure Event.   | 1                |                   |        |
| [61.1] Increase to rate of progress where no entitlement to extension of time  |                  | *                 |        |
| [61.6] Acceleration measures required by tie to accelerate programme not arising out of any default by the Infraco   | *                |                   |        |
| [Definition of Relief Event] Delay caused by fire Fire, explosion, lightning, tempest, flood (other than flood caused by bursting or overflowing of apparatus and or pipes), explosion, lightning, tempest or  | ✓                |                   |        |

The cost of the test or opening up is to be borne by the Infraco. However, unless it can be shown that the workmanship or materials were not in accordance with the Agreement, the orders will constitute a Relief Event.

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Workshare Professional comparison of

interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

| Risk : Relief Events (time) and Compensation Events (time  | Allocation       |                   | n Events (time Allocation |
|--|------------------|-------------------|---------------------------|
| and/or costs)  | Public<br>Sector | Private<br>Sector | Shared                    |
| earthquakes, power failure or failure of operators or pipes.   |                  |                   |                           |
| [63.3] Removal of protestors from the ETN <sup>75</sup>  | 4                |                   |                           |
| [65.3] <sup>76</sup> -[Definition] Failure to notify <b>tie</b> within 20 Business Days of awareness of delay event/compensation event   |                  | 7                 |                           |
| [64/65.8.1] <sup>77</sup> Failure to identify long lead time works NOTE: drafting remains to be settled. Roley seeks agreement POA Preferred Bidder.                                     |                  | ~                 |                           |
| [64/65.8.2Definition of Relief Event] Failure by any Utility to identify enabling carry out works required or provide services which they would ordinarily provide.                      | ₹                | +                 |                           |
| [64/65.8.3] Failure Definition of Relief Event] Any accidental loss of or damage to manage interface with CECa material part of the Infraco Works.                                       | ₹                | +                 |                           |
| [64/65.8.4 <u>Definition of Relief Event</u> ] Failure to manage interface with third party consent provider <u>Power failure or bursting or overflowing of apparatus or pipes.</u>      | ₹                | 4                 |                           |
| [64/65.8.564.2/65.2] Failure to identify required instructionsnotify tie within 20 Business Days of awareness of relief event/compensation event and to notify in the prescribed manner. |                  | 1                 |                           |
| [64.8/65.8] Failure to identify long lead time works or enabling works; to manage interface with CEC, any Approval Body or third party; or to identify instructions required from tie.   |                  | ₹                 |                           |
| [64 <u>64.9</u> /65.9] Any other cause of delay not being a Relief Event or Compensation Event or caused by Infraco breach.  |                  | ~                 |                           |
| [80.14] Delay/costs due to a <b>tie</b> Change (save where the Infraco could have prevented the need for the <b>tie</b> change) <sub>±</sub>   | ✓                |                   |                           |
| [87.1] Occurrence of any referable delay/costs caused by suspension by tie's Representative  | *                |                   |                           |

| Risk : Payment and Measurement  | Allocation       |                   |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [41.1] Failure to attend testing relevant to Milestone achievement  | ✓                |                   |        |
| [41.3] Failure to satisfynotify tie in relation to the achievement of a milestone (including a critical milestone). |                  | 1                 |        |
| [66] Payment of Contract Price.   | ₹                |                   |        |

Note that Infraco may request the assistance of tie to remove protestors where Infraco can show, to **tie's** satisfaction, that the legal remedies available to Infraco have been exhausted or are unsuitable (clause 63.4). However, Infraco will indemnify **tie** in respect of any costs incurred in providing such assistance (clause 63.7).

Subject to review by Roley of revised drafting.

To Drafting remains to be settled. Roley seeks agreement post Preferred Bidder. List of Relief/Compensation Events needs to flow through from TSA/TMA and apply to Maintenance Period. Note: drafting remains to be settled. Roley seeks agreement post Preferred Bidder.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : Payment and Measurement  | Allocation       |                   |        | ı |
|---|------------------|-------------------|--------|---|
|   | Public<br>Sector | Private<br>Sector | Shared |   |
| [67/68] Submission of applications for payment within required timescales and provision of required information.  |                  | ✓                 |        |   |
| [67/68] Payment provisions are not complete of Infraco applications for payment and cannot be commented on here certification of sums approved.                         | ₹                |                   |        |   |
| [67.6/67.8] <sup>78</sup> Failure to submit valid VAT invoice on time   |                  | 4                 |        |   |
| [67.14/68.1267/68] <sup>79</sup> Failure to adhere to requirement to procure collateral warranties prior to payment.  |                  | 1                 |        |   |
| Failure by tie to issue Maintenance Service Interim Certificate deemed to be an issue of MSIC for full amount claimed   | *                |                   |        |   |
| [69.1] Interest on Late Payment at Base Rate + 2% (against Infraco Invoice or tie set off) $_{\!$ | ₹                |                   | 4      |   |
| [69.2] Set-off of amounts due to tie from the Infraco.  |                  | ✓                 |        |   |
| [69.3] Failure to issue a notice of withholding within the prescribed time $period_{\underline{a}}$   | ✓                |                   |        |   |
| [70.1] Payment of tax on any taxable supplies to tie.   |                  | ~                 |        |   |
| [70.2] Payment of VAT properly chargeable by the Infraco on the supply to tie of any goods/services under the Infraco Contract.   | ✓                |                   |        |   |
| [70.3] Provision of support in relation to VAT disputes.  | ✓                | ✓                 |        |   |
| [70.5] Reimbursement of third party VAT intended in Party Costs <u>VAT</u> element of reimbursement or indemnification.   | ✓                | 1                 |        |   |

| Risk : Warranties   | Allocation       |                   |        |  |
|---|------------------|-------------------|--------|--|
|   | Public<br>Sector | Private<br>Sector | Shared |  |
| [75] Breach of corporate warranties given to the best of <u>each_Infraco_Member</u> 's knowledge <u>, information</u> and belief. |                  | 1                 |        |  |

Subject agreement on practicalities.

We deletions subject to future agreement.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

| Risk : Required Insurances   | Allocation       |                   |        |  | ļ |
|--|------------------|-------------------|--------|--|---|
|  | Public<br>Sector | Private<br>Sector | Shared |  |   |
| [76.1] Failure to procure obtain and maintain Required Insurances.   |                  | ✓                 |        |  |   |
| [76.11/76.14] Failure to comply with the terms of the Required Insurances or OCIP Insurances.  |                  | ~                 |        |  |   |
| [76.13] Commercially unreasonable 76.12] No availability of Required Insurances at commercially reasonable rates and terms of insurance or maintenance of Required Insurances is at above commercially reasonable rates. |                  |                   | 1      |  |   |
| [76.14] <sup>80</sup> Failure to obtain or maintain 76.16] Excesses/deductibles under OCIP Insurances or Additional Insurances where not the fault of tie or the Infraco.  | 4                |                   | ₹      |  |   |
| [76.16] <sup>81</sup> Excesses/deductibles under OCIP Insurances or Additional Insurances to the extent that the claim is due to acts or omissions of the where the fault of Infraco.                                    |                  | 1                 |        |  |   |
| [76.16] Excesses/deductibles under OCIP Insurances or Additional Insurances where the fault of tie or where tie has altered the level.   | ₹                |                   |        |  |   |
| [76.17] Failure to obtain and maintain OCIP Insurances   | ✓                |                   |        |  |   |
| [76.18] Failure to obtain and maintain Additional Insurances.  |                  | ✓                 |        |  |   |
| [76.20] Failure to notify <b>tie</b> of claims under the Required Insurances or Additional Insurances.   |                  | ₹                 |        |  |   |
| [76.24] No availability of Additional Insurances at commercially reasonable rates.   | ✓                |                   |        |  |   |

| Risk : Indemnities, liability and sole remedy <sup>14</sup>  | Allocation       |                   |        |
|--|------------------|-------------------|--------|
|  | Public<br>Sector | Private<br>Sector | Shared |
| [49.2] Loss or damage to Infraco's Equipment, Temporary Works, goods or materials, Trams, engineers works vehicles, Spare Parts, Special Tools—(subject, save for death, injury or damage to clause 77.2) property caused by tie or CEC.   |                  | 1                 |        |
| [[77.1] <sup>8215</sup> The Infraco to indemnify the Indemnified Parties from and against any and all claims, suits, losses, liabilities damages, penalties, fines, forfeitures, and the costs and expenses incident thereto (including without limitation any legal costs of defence) as a result of the Infraco's negligence or breach of the Agreement]. <b>NOTE: see footnote 84</b> . |                  | <b>√</b>          |        |

82 Clause 77 (Indemnity) remains under 15 Subject to negotiation on OCIP cap re damage to property or the Infraco Works.
31 Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

Roley has OCIP renewal issues to be clarified.

Roley has OCIP renewal issues to be clarified.

Liability cap, exclusive remedy and defects liability currently under negotiation.

| Risk : Indemnities, liability and sole remedy <sup>14</sup>   |                  | Allocation        |        |  |
|---|------------------|-------------------|--------|--|
|   | Public<br>Sector | Private<br>Sector | Shared |  |
| [[77.2] Death-of, or injury to, persons, loss of or damage to property, loss or damage to the Infraco Works; causing itself or CEC to be in breach of any law, the Asset Protection Act, The DPOFA, the Roads Demarcation Agreement, Tram Inspector Agreement, the Third Party Agreements, other undertakings, Land Consent, Permanent Land or Temporary Land; IPR infringement, making alternative arrangements resulting from any act, omission, neglect, or breach of statutory duty by tie, CEC, any tie Party or any of their respective agents, servants or other contractors (not being employed by the Infraco or any Infraco Party) or for or in respect of any claims, suits, losses, liabilities, damages, penalties, fines, forfeitures, demands, proceedings, damages, costs, charges and expensesor damage to property caused by tie or CEC.] NOTE: see footnote 84 | *                |                   |        |  |
| [77.1077.4-77.7] <sup>83</sup> Indirect Losses NOTE: see footnote; under negotiation Loss resulting from claims made by Forth Ports, Stakis or Network Rail. <sup>16</sup>  |                  | ₹                 | +      |  |
| [77.8] Death, injury or fraud.  | ✓                | ✓                 |        |  |
| [77.10] Indirect Losses.  | ✓                | ✓                 |        |  |
| [77.15] Payment of tonnage, royalties rent for stone, gravel, clay or other necessary materials.  |                  | ₹                 |        |  |
| [77.17] Failure to take any measure to ensure tie is not committing an offence where the Infraco has caused tie to commit an offence.   |                  | ₹                 |        |  |

Subject to Indirect Loss definition.16 Currently under discussion.

| Risk : Changes   | Allocation       |          | 1 |
|--|------------------|----------|---|
|  | Public<br>Sector |          |   |
| [79.2] Failure to maintain a change control register and provide a copy (and updates) to <b>tie</b> <sub>±</sub>   |                  | ✓        |   |
| [80] tie ChangeChanges   | 1                |          |   |
| [80.4/80.8] Failure to comply with Estimate time limits  |                  | <b>✓</b> |   |
| [80.6/80.14] Failure to include attempt to minimise costs, need for, and impact of the <b>tie</b> Change   |                  | ~        |   |
| [80.7] Failure to demonstrate that it is appropriate to subcontract for the <b>tie</b> Change and obtain best value for money  |                  | <b>*</b> |   |
| [80.8] Failure to agree the Estimate   |                  |          | ✓ |
| [80.10.3.3] Refusal to implement <b>tie</b> change on grounds that it would increase probability of an Infraco breach  | 1                |          |   |
| [80.11] Withdrawal of tie Notice of Change   | 1                |          |   |
| [80.12] Deemed withdrawal of a <b>tie</b> Change due to failure to issue <b>tie</b> Change Order within 30 days of agreement on Estimate                                 |                  |          | ~ |
| [80.13] No EoT or Costs of Infraco could have foreseen the need for or materially reduced the scope of the tie charge. NOTE: under review by Roley                       | 1                |          |   |
| [80.15-80.17] Failure by the Infraco to notify <b>tie</b> within set periods of matters which may constitute a <b>tie</b> Change   |                  | <b>✓</b> |   |
| [81] Infraco ChangeChanges.  |                  | 1        |   |
| [81.1] Failure to notify <b>tie</b> of matters which may constitute and an Infraco Change.   |                  | <b>✓</b> |   |
| [81.2.1] Reduction in Contract Price if Infraco Change results in lower costs <sub>±</sub>   |                  | <b>✓</b> |   |
| [81.2.2] Increase in costs to Infraco if such increased costs result from an Infraco Change $_{\!$ |                  | 1        |   |
| [81.3] Failure to proposeProposal of a change which might result in a saving of more than £20,00020,000.   |                  | 1        |   |
| [82.2] Failure to take reasonable steps to minimise the inconvenience to the Infraco and disruption to the Programmeduration of any Small Works.                         |                  | <b>✓</b> |   |
| [82.3] Failure to carry out and complete any Small Works in accordance with Small Works Cost Notice.   |                  | ~        |   |
| [82.482.5] Payment of costs in Small Works Cost Notice   | 1                |          |   |
| [83.2] Failure to take reasonable steps to minimise the duration of any Accommodation Works $\!$   |                  | ~        |   |
| [83.3] Failure to carry out and complete any Accommodation Works in accordance with Accommodation Works Cost Notice $_{\!\!\!\!\!_{\pm}}$                                |                  | 1        |   |
| [83.483.5] Payment of costs in Accommodation Works Cost Notice.  | ✓                |          |   |

| Risk : Changes   | Allocation       |                   |        | 1 |
|--|------------------|-------------------|--------|---|
|  | Public<br>Sector | Private<br>Sector | Shared |   |
| [84] <sup>17</sup> Time and cost implications of Qualifying Changes in Law (in excess of the thresholds).  | ✓                |                   |        |   |
| [84.1/84.2] Agreement and discussion on effects and mitigation measures relating to Qualifying Changes in Law.   | ✓                | <u> </u>          |        |   |
| [84] <sup>84</sup> Qualifying Changes in Law <sup>85</sup> (time and cost implications)  | +                |                   |        |   |
| <ul> <li>[84.2.1] failure 84.2] Failure to use all reasonable endeavours<br/>to minimise increase in costs</li> </ul>  |                  | <b>✓</b>          |        |   |
| <ul> <li>[84.2.2-3] failure, to mitigate effects and to implement<br/>changes in the most cost effective manner.</li> </ul>  |                  | 4                 |        |   |
| [84.3] Failure to implement the change in all circumstances (except to the extent that such change is not necessary to implement the Qualifying Change in Law)   |                  | ✓                 |        |   |
| [84.4.1] <sup>86</sup> Payment in respect of Qualifying Changes in Law which exceed a threshold of in aggregate £150,000.  | 1                |                   |        |   |
| [84.4.2] Where the limit of £150,000 in aggregate has been exceeded, payment in respect of SDS Qualifying Changes in Law are above a threshold of £15,000 in respect of each and every event.  | ≠                |                   |        |   |
| [84.4.3], Where the limit of £150,000 in aggregate has been exceeded, payment in respect of Tram Supply Qualifying Changes in Law which are above a threshold in respect of £30,000 in respect of each and every event   | *                |                   |        |   |
| [84.4.484.4.2] Where the limit of £150,000 in aggregate has been exceeded, payment in respect of Tram MaintenanceSDS Qualifying Changes in Law which are above a threshold of exceed in aggregate £15,000 in respect of each and every event.  | ~                |                   |        |   |
| [84.4.584.4.3]. Where the limit of £150,000 in aggregate has been exceeded, payment in respect of Infrastructure MaintenanceTram Supply Qualifying Changes in Law which are above a threshold of £75,000exceed in aggregate £30,000 in respect of each and every event.  | *                |                   |        |   |
| NOTE: Roley is seeking a cap on aggregate exposure under these provisions of £150,000. tie to consider[84.4.4] Where the limit of £150,000 in aggregate has been exceeded, payment in respect of Tram Maintenance Qualifying Changes which exceed in aggregate £15,000 in respect of each and revertevery event. | ₹                |                   |        |   |
| [84.4.5] Where the limit of £150,000 in aggregate has been exceeded, payment in respect of Infrastructure Maintenance  | ✓                |                   |        |   |

Currently under negotiation.

84 End and definitions still to be negotiated and redrafted to reflect outcome.

85 "Qualifying Change in Law" means: (a) a Discriminatory Change in Law ("Discriminatory Change in Law" means a Change in Law, the terms of which apply expressly to: (a) the ETN; and/or (b) the Infraco and not to other persons); and/or alternation to CEC/tie policies; (b) a Specific Change in Law ("Specific Change in Law" means any Change in Law which specifically applies to the same as or similar to the Infraco Works but excluding the making, amendment or revocation of any traffic regulation order)

<sup>&</sup>lt;sup>86</sup>-tie to revert on Aggregate Cap.

| Risk : Changes  | Allocation       |                   | 1      |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| Qualifying Changes in Law which exceed in aggregate £75,000 in respect of each and every event.         |                  |                   |        |
| [84.4] Payments in respect of Qualifying Changes in Law within the thresholds.                          |                  | ✓                 |        |
| [84.5] General Change In Law <sup>87</sup> , subject to Infraco's entitlement to benchmark.             |                  | ₹                 | 4      |
| [85.1] The cost of any Phase 1b option.   | 1                |                   |        |
| [86.2] Failure to provide the services as requested by <b>tie</b> in relation to any Network Expansion. |                  | ₹                 |        |
| [86.2.286.2] The cost of <u>Infraco providing services in relation to any Network Expansions.</u>       | <b>~</b>         |                   |        |

| Risk : Termination  |                  | Allocation        |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [87] Suspension of Work (unless necessary by reason of default on the part of Infraco and for proper construction, health and safety reasons) for more than 6 months. NOTE: tie considering grounds for suspension.   | ✓                |                   |        |
| [88] Termination on <b>tie</b> Default: agreement terminates 30 days after <b>tie</b> receives Infraco notice <del>under 88.1,</del> specifying default. <b>tie</b> has 30 days to rectify, if capable of rectification.  | *                |                   |        |
| [tie Default definition]  | ✓                |                   |        |
| <ul> <li>Failure to pay 10% of the Contract Price prior to Service<br/>Commencement or two months maintenance payments;</li> </ul>  |                  |                   |        |
| <ul> <li>breach of tie's material obligations making it impossible for<br/>Infraco to perform for continuous period of 45 Business Days;</li> </ul>   |                  |                   |        |
| • tie Insolvency Event;   |                  |                   |        |
| <ul> <li>tie breach of assignation provisions; and</li> </ul>   |                  |                   |        |
| <ul> <li>Change in Law make Infraco Works impossible or illegal.</li> </ul>   |                  |                   |        |
| [88.5] Failure to remove Infraco Equipment following termination.   |                  | <u>✓</u>          |        |
| [88.8] <b>tie</b> Default termination <u>liabilitypayments</u> : all works carried out as valued; prelims; supplies/materials committed under contract; demobilisation costs; subcontractor breakage costs; loss of profit (under negotiation by <u>RoleyBBS</u> ). | <b>√</b>         |                   |        |

Redrafting required since Roley seeks benchmarking.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and interwovenSite://EDIDMS/UKMATTERS/17021595/1. Performed on 14/12/2007.

| Risk : Termination  | А                | llocation         |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [88.9] Suspension <u>of works</u> for non-payment by tie  | ~                |                   |        |
| [89] Voluntary Termination by <b>tie</b> three years after the issue of the first certificate of Service Commencement (same terms as 88.8)and equivalent payment provisions to termination for <b>tie</b> Default.  | √<br>(financial) | ~                 |        |
| [90] Risk of termination Termination due to: Infraco default unless a rectification plan is agreed and adhered to in respect of rectifiable defaults.   |                  | ₹                 |        |
| [Infraco default definition]  |                  |                   |        |
| <ul> <li>[Definition]-Infraco insolvency event<sup>88</sup> (rectifiable);</li> </ul>   |                  | 1                 |        |
| <ul> <li>[Definition]Infraco breach of provision of the Agreement an obligation under the Infraco Contract which materially and adversely affects the Infraco Works not remedied within 30 days of notice. (rectifiable);</li> </ul>                                |                  | <b>✓</b>          |        |
| <ul> <li>Infraco does not confirm its acceptance of an increase in LDs cap at Clause 62.3 is exceeded.;</li> </ul>  |                  | ✓                 |        |
| <ul> <li>[Definition]—Infraco's unremedied failure to take out and<br/>maintain the Required Insurances</li> </ul>  |                  | ✓                 |        |
| <ul> <li>[Definition] failure to achieve Sectional Completion Date or<br/>the Service Commencement Date on or before the date<br/>falling [12 months] after the Planned Service Commencement<br/>Date or Planned Sectional Completion Date.<sup>89</sup></li> </ul> |                  | ~                 |        |
| [Definition] Infraco's wilful breach of confidentiality obligations   |                  | *                 |        |
| <ul> <li>[Definition] Infraco's failure to resolve a conflict of interest<br/>NOTE: subject to DD</li> </ul>  |                  | <b>≠</b>          |        |
| <ul> <li>[Definition] Change change in legal status or control of the<br/>Infraco which is materially prejudicial to carrying out and<br/>completing the Infraco Works NOTE: subject to<br/>review(rectifiable);</li> </ul>   |                  | ~                 |        |
| <ul> <li>[Definition] Permanentpermanent abandonment without due<br/>cause of the whole of the Infraco Works or a material part of<br/>them;</li> </ul>   |                  | ~                 |        |
| <ul> <li>[Definition]—Infraco's failure to commence Works within 90 days of Commencement Date;</li> </ul>   |                  | ✓                 |        |
| <ul> <li>[Definition] Infraco's suspension of works without cause for 15<br/>days <u>Business Days</u> after <u>receipt of</u> a written notice to<br/>proceed <u>NOTE</u>: <u>subject to review</u>;</li> </ul>  |                  | <b>~</b>          |        |
| <ul> <li>[Definition] Thethe issue of 34 or more<br/>underperformance Underperformance Warning Notices in any<br/>12 month period NOTE: Roley requires DD; and</li> </ul>   |                  |                   |        |

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<sup>&</sup>lt;sup>88</sup> Roley requires review.

<sup>&</sup>lt;sup>89</sup> Roley requires a review.

| Risk : Termination  | Allocation       |                   |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| <ul> <li>failure of the Infraco to take out and maintain the Required<br/>Insurances (rectifiable).</li> </ul>  |                  | ✓                 |        |
| <ul> <li>[Definition of tie Default] tie's failure to make any payment<br/>due under Interim Certificates</li> </ul>  | ~                |                   |        |
| <ul> <li>[Definition of tie Default] tie's breach of material obligation<br/>under the Agreement which substantially frustrates or renders<br/>it impossible for the Infraco to perform its obligations for a<br/>continuous period of 30 days</li> </ul> | €                |                   |        |
| tie Insolvency Event  | ✓                |                   |        |
| <ul> <li>tie breach of assignation provision (assignation permitted to<br/>CEC, Minister and TEL otherwise requires Infraco prior<br/>consent which can be withheld without reason)</li> </ul>  | ≠                |                   |        |
| [93] Infraco's persistent breach of its obligations   |                  | 7                 |        |
| • [91.6]91] Termination for Force Majeure (ultimate terminationpayments to be made as per tie Default).   | ~                | ~                 |        |
| <ul> <li>[92] <u>Termination if Infraco or Sub-Contractor commits a</u></li> <li>Prohibited Act (payments to mirror Infraco Default payments).</li> </ul>   |                  | 1                 |        |
| [93] Infraco's persistent breach of its obligations, save for termination of sub-contractors and wipe clean .   |                  | ₹                 |        |

| Risk : Miscellaneous  | Allocation       |                   |        |
|---|------------------|-------------------|--------|
|   | Public<br>Sector | Private<br>Sector | Shared |
| [50.3] <sup>90</sup> -Failure in role as Principal Contractor under CDM where such action results from any action, lack of action or default on the part of the Infraco Compliance with CDM responsibilities.             |                  | 4                 | ₹      |
| [51.1] Failure to report accidents to $\underline{\text{tie}}$ and $\underline{\text{HSE}}$ or $\underline{\text{ORR}}$ as appropriate.   |                  | 1                 |        |
| [51.2] Failure to liaise with the Emergency Services.   |                  | ✓                 |        |
| [58] <sup>94</sup> TUPE responsibilities. <b>NOTE: Roley has required extensive amendment.</b>  | ✓                | ~                 |        |
| [58.9] <sup>92</sup> Costs of compliance with TUPE provisions <sub>±</sub>  | ✓                |                   |        |
| [59.5] Reasonable and demonstrable costs arising and steps being required followingfrom a step-in for Health and Safety and Environmental reason or from Infraco taking actions as required under the Step-In provisions. |                  | 1                 |        |

To be reviewed by Roley.

Subject to Agreement between parties at PB.

Subject to Agreement between parties at PB.

Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

| Risk : Miscellaneous   | Allocation        |                   | i      |
|--|-------------------|-------------------|--------|
|  | Public<br>Sector  | Private<br>Sector | Shared |
| [71.2] Employment related and land fill tax fluctuations where $\bf tie$ is informed of such increase within 3 months <sub><math>\pm</math></sub>  | <b>✓</b>          |                   |        |
| [71.2] Tax fluctuations where $\bf tie$ is $\bf NOT_{\underline{not}}$ informed of such increase within 3 months.  |                   | ~                 |        |
| [72] Failure to provide and to procure that sub-contractors provide details of labour as requested by tie.   |                   | ₹                 |        |
| [73] Failure to secure continuous improvement in the Infraco Works and to provide reasonable assistance to <b>tie</b> in respect of best value performance and improvement including the preparation of an Annual Service Report |                   | 1                 |        |
| [94.3] Failure to return the Deliverables and any information following termination or expiry.   |                   | <b>∠</b>          |        |
| [95.3/95.4/95.595] Failure to provide the Handback Package, to secure continuity in services and assist in the hand over following termination.  |                   | 1                 |        |
| [[98.1-98.2] Unauthorised Assignation_   | ✓                 | 1                 |        |
| [98.3 & 4] Failure to inform tie100.1] Creation of any Change in ControlSecurity Interest over the ETN, the Assets or the Infraco Contract.  | 4                 | ~                 |        |
| [99] Occurrence of a Conflict100.2] Disposal of any right in any Asset if doing so has a material advers effect on the ETN or the rights of InterestCEC in such Assets.  |                   | ~                 |        |
| [101.2101] Unauthorised disclosure of <u>and inadequate safeguarding</u> of confidential information.  | ₹                 | 1                 |        |
| [101.7] Breach of terms of FOISA <sup>93</sup>   | ✓                 |                   |        |
| [102] Unauthorised use of Project IPR NOTE: These provisions remain under negotiation.   |                   | []                |        |
| [102.2] Failure properly to assign IPR or grant appropriate licences to tie  |                   | []                |        |
| [102.4101.7] Failure to grant a licence in accordance with thisprovide to tie assistance in compliance with FOISA clause obligations.  | [ <del>-√-]</del> | ₹                 |        |
| [102.2] Failure properly to assign IPR or grant appropriate licences to tie.   |                   | ✓                 |        |
| [102.9] Failure to use reasonable endeavours to procure licences of Third Party Software and commercially available software for tie .   |                   | [-√- <u>]</u>     |        |
| [102.10] Failure to ensure back up of Deliverables in accordance with Good Industry Practice <sub>±</sub>  |                   | [-√-]             |        |
| [102.12] Failure to provide source code, object code and documentation in relation to Third Party Software to tie.   |                   | [-√-]             |        |
| [102.14] Failure to ensure auditable records and specifications are developed in relation to Infraco Software and that its design and  |                   | ₹                 |        |

lnfraco acknowledges that tie is subject to the requirements of the FOISA and the Infraco undertakes to assist and cooperate with tie (at Infraco's expense) with such compliance. However, it is still tie that has the obligation to comply

Workshare Professional comparison of

| Risk : Miscellaneous   | Allocation       |                   | Allocation |
|--|------------------|-------------------|------------|
|  | Public<br>Sector | Private<br>Sector | Shared     |
| development to industry standard so that a qualified person could verify its performance in relation to equipment and functional requirements.   |                  |                   |            |
| [102.9] Failure to procure the grant of a sub-licence for any relevant Third Party102.15] Failure to provide coding and ancillary programs to generate code in relation to the Infraco Software.   |                  | [-√-]             |            |
| [102.16] Failure to place and the cost of placing source code of the Infraco Software in escrow.   |                  | ✓                 |            |
| [102.17/102.18] Failure to create, maintain, report on, update, hand over and allow access to the Technical Library.   |                  | ✓                 |            |
| [103] Breach of data controller obligations and other prescribed obligations in relation to personal data.   |                  | [-√-]             |            |
| [104.1-104.2] Failure to keep all Deliverables, invoices, timesheets and expense claims in accordance with Good Industry Practice and in good order and to make the same available for inspection. |                  | ✓                 |            |
| [104.3-104.5] Failure to provide further information as requested by tie, to comply with storage, usage or processing requests or to provide required assistance.                                  |                  | <b>⊻</b>          |            |
| [104.6] Failure to provide information to the Infraco to allow it to perform its obligations under the Infraco Contract.   | ✓                |                   |            |
| [105.3105] Failure to operate, audit, review and comply with the HSQE system.  |                  | []                |            |
| [105.3] Defect in the Infraco Works caused by non-compliance of a Deliverable with the HSQE System.  |                  | ✓                 |            |
| [107] Failure to do any act or execute any document to give effect to the Infraco Contract.  | ✓                | ₹                 |            |
| [110] Acting as tie's where not authorised to do so.   |                  | ✓                 |            |
| [115] Breach of <u>Unlawful</u> discrimination legislation.  |                  | 1                 |            |
| [118] Failure to act reasonably when exercising discretion. 18   |                  | ₹                 | 4          |
| [119] Failure to mitigate losses.  | ✓                | ✓                 |            |
| [424 <u>17</u> ] Failure to arrange interface with operator.   | ✓                |                   |            |

| Risk : Dispute Resolution   | Allocation       |                   |        |
|---|------------------|-------------------|--------|
| CURRENTLY UNDER NEGOTIATION   | Public<br>Sector | Private<br>Sector | Shared |
| [Schedule 9 paragraph 7] Loss of right to dispute due to failure to raise dispute within 3 months of becoming aware of Dispute.         | *                | *                 |        |
| [Schedule 9 paragraph 9] Loss of right to dispute due to failure to meet any timescales prescribed in DRP (Other than in respect of the | ✓                | *                 |        |

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# 39 Workshare Professional comparison of interwovenSite://EDIDMS/UKMATTERS/15778923/1 and

<sup>&</sup>lt;sup>18</sup> Currently under negotiation with respect to tie.

| Risk : Dispute Resolution   |                  | Allocation        |        |
|-----------------------------|------------------|-------------------|--------|
| CURRENTLY UNDER NEGOTIATION | Public<br>Sector | Private<br>Sector | Shared |
| adjudication provisions)    |                  |                   |        |